



# Pinellas County

## Staff Report

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File #: 25-1340A, Version: 1

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### **Subject:**

Award of bid to Engineering Inspections and Restoration Services LLC and SAK Enterprises Inc. for flood barriers.

### **Recommended Action:**

Approval of the award of bid to Engineering Inspections and Restoration Services LLC and SAK Enterprises Inc. for flood barriers.

Reject the bids from Best Home Protection Windows and Doors Inc., and Garrison Systems, LLC based on being non-responsive to the bid requirements.

- This contract provides entryway flood barriers in the event of severe, weather-related flooding for County Utilities buildings.
- The County received three bid submittals with award recommendations to the two responsive and responsible contractors named above in the combined amount of \$385,427.52.
- Not all vendors bid all items and a breakdown of award amount per recommended contractor is provided in the Fiscal Impact section of the staff report.
- The contract term is 12 weeks from official notice to proceed. Prices will be held firm for duration of the contract.
- Funding for this agreement is not fully represented in the Fiscal Year (FY) 2026-2031 Capital Improvement Plan or the FY26 Operating Budget because the contract establishes a not to exceed value, with obligation occurring upon issuance of work order assignments (purchase orders). Funding is determined by the individual work order assignment sourced to the agreement, and actual expenditures are contingent upon work completed for various projects.
- The Department may appropriate the full not-to-exceed amount or less. This contract will be utilized on an as-needed basis.

Contract No. 25-0689-ITB in the total not to exceed amount of \$385,427.52 for a twelve-week term based on the lowest responsive, responsible bid received meeting specifications; Authorize the Chairman to sign and Clerk of the Circuit Court to attest.

### **Strategic Priorities:**

Resilient Infrastructure and Environment

1.2 Maintain and enhance County infrastructure

1.5 Strengthen resilience and adaption

1.6 Ensure sustainable water management

### **Summary:**

This contract provides flood barriers to countywide water treatment infrastructure for the Utilities Department. This contract is for the design, supply and installation of flood barriers. The objective is

to bolster resilience against flood risks, ensuring continuity of essential services and safeguarding critical infrastructure.

**Background Information:**

On July 7, 2025, the Purchasing Division, on behalf of County Utilities advertised an Invitation to Bid for flood barriers to bolster resilience against flood risks, ensuring continuity of essential services and safeguarding critical infrastructure within the Utilities Department.

All work must be completed within 12 weeks from the notice to proceed, with an anticipated start in January 2026.

**Fiscal Impact:**

Engineering Inspections and Restoration Services	\$350,726.00
SAK Enterprises, Inc.	<u>\$ 34,701.52</u>
Total Contract Expenditure	\$385,427.52

Funding for this agreement is not fully represented in the FY26-31 Capital Improvement Plan (CIP) or the FY26 Operating Budget because the contract establishes a not to exceed value, with obligation occurring upon issuance of work order assignments (purchase orders). Funding is determined by the individual work order assignment sourced to the agreement, and actual expenditures are contingent upon work completed for various projects.

The Department may appropriate the full not-to-exceed amount or less. This will be utilized on an as-needed basis.

**Staff Member Responsible:**

Jeremy Waugh, Director, Utilities  
Merry Celeste, Purchasing Division Director, Office of Management & Budget  
Chris Rose, Director, Office of Management and Budget

**Partners:**

N/A.

**Attachments:**

Agreements  
Tabulation