Pinellas County

Staff Report

File \#: 22-0977A, Version: 1

## Subject:

Award of bid to Test Gauge FL LLC d/b/a Test Gauge, Inc. and Ferguson Enterprises, Inc. d/b/a Ferguson Waterworks for backflow prevention assemblies and parts for groups 1, 2, and 4.

## Recommended Action:

Approval of the award of bid to Test Gauge FL LLC d/b/a Test Gauge, Inc. and Ferguson Enterprises, Inc. d/b/a Ferguson Waterworks for backflow prevention assemblies and parts for groups 1, 2, and 4.

- This is a thirty-six-month contract for replacements and installation of backflow prevention assemblies and parts to be used as needed.
- Total estimated expenditure in the amount of $\$ 6,783,847.91$ to two firms: Test Gauge FL LLC d/b/a Test Gauge Inc. for groups 1 and 2 for a total contract expenditure of $\$ 5,543,256.26$ for larger size backflows (2-inch to 10 -inch range) which includes $\$ 20,000.00$ a year for unspecified equipment, and Ferguson Enterprises Inc. d/b/a Ferguson Waterworks for group 4 of the contract with a total expenditure of $\$ 1,240,591.65$ for smaller backflow assemblies $(3 / 4$ -inch, $1 / 2$-inch, and 1 -inch) which includes $\$ 20,000.00$ a year for unspecified equipment.
- Group 3 was awarded by the Board of County Commissioners on May 24, 2022, as part of a larger contract. Utilities staff revised quantities for groups 1,2 , and 4 for this re-solicitation
- Backflows must be installed at commercial sites and tested annually per water use permits. The average life of backflow assemblies is $15-20$ years; this contract provides replacement parts and backflow assemblies.
- Three bids were received with award recommendation to the two lowest responsive. responsible bidders.
- This contract replaces two agreements awarded under Contract No. 156-0384-B, which expired on August 8, 2022, with Core and Main for \$922,906.45 and Ferguson Enterprises for $\$ 2,077,990.10$ and Contract No. 156-0035-B with Core and Main for $\$ 5,300,403.89$ over a five-year duration. Unit pricing has increased approximately 25 to $30 \%$ as compared to the prior contract.
- Funding is derived from the Water Operating fund.

Contract No. 22-0562-B(BW) total contract amount of \$6,783,847.91 for a thirty-six-month duration; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

## Strategic Plan:

Deliver First Class Services to the Public and Our Customers
5.2 Be responsible stewards of the public's resources. Practice Superior Environmental Stewardship
3.3 Protect and improve the quality of our water, air, and other natural resources

File \#: 22-0977A, Version: 1

## Summary:

This contract is for backflow prevention assemblies to be ordered as needed. These are doublechecked backflows for low hazards and pressure-reducing double-check backflows for high hazards that prevent contaminates from back siphoning into our system. Backflows are required to be installed at all commercial properties and are inspected annually for compliance and proper operation. Office buildings would be a low hazard, and doctor offices, hair salons, and gas stations would be high hazards. This thirty-six-month contract will allow annual price adjustments based on manufacturer's suggested retail price (MSRP) and can only be updated once per year.

## Background Information:

Backflows must be installed at commercial sites and tested annually per water use permits. The average life of backflow assemblies is 15-20 years. On June 16, 2022, the Purchasing and Risk Management Division of Administrative Services, on behalf of the Utilities Department (PCU), released an invitation to bid to establish a contract for backflow prevention assemblies. Three bids were received with award recommended to the two lowest responsive and responsible bidders.

## Fiscal Impact:

Budgeted Utilities annual expenditure: \$ 1,526,077.77
Estimated average annual expenditures: \$ 2,261,282.64
Estimated thirty-six (36)-month expenditure not to exceed: \$ 6,783,847.91
Funding is derived from Water Operating funds.

## Staff Member Responsible:

Megan Ross, Director, Utilities
Merry Celeste, Division Director, Purchasing \& Risk, Administrative Services
Joe Lauro, Director, Administrative Services

## Partners:

N/A

## Attachments:

Agreements
Bid tabulation

