



Pinellas County

Staff Report

File #: 22-0422A, Version: 1

Subject:

Ranking of firms and agreements with the three highest ranked firms for professional engineering services pertaining to brownfield projects funded through Federal grant dollars, including American Rescue Plan Act funds.

Recommended Action:

Approval of the ranking of firms and agreements with the three highest ranked firms for brownfield professional engineering services projects on a continuing basis under projects primarily funded through Federal grant dollars, including American Rescue Plan Act (ARPA) funds:

- 1.) Cardno, Inc.
 - 2.) Geosyntec Consultants, Inc.
 - 3.) Terracon Consultants, Inc.
- The purpose of this continuing Consultant Competitive Negotiation Act (CCNA) contract is to have available professional engineering services on an as needed basis for brownfield and environmental assessments and remediation projects.
 - Award recommendation is to the top three ranked firms per CCNA, Florida Statute 287.055; the upset limit over the five-year term is \$5,000,000.00 for each firm for a total of \$15,000,000.00.
 - All three recommended firms have committed to utilizing multiple certified Small Business Enterprise (SBE) firms for individual work assignments resulting from these agreements. Percentage goals are not established for CCNA continuing contracts. When the County utilizes a firm for an individual work assignment, the requesting department, working with Economic Development, ensures SBEs are utilized.
 - This is a new contract primarily for projects federally funded through ARPA, so the County has no prior contract to compare for price purposes. However, all rates were evaluated to determine competitiveness based on current market conditions. Staff negotiations achieved rate reductions from the original submittals ranging from ten to fifteen percent. Rates are fully burdened and fixed for the term of the contract.

Contract 22-0366-CN(LN); the upset limit over the five-year term is \$5,000,000.00 for each firm for a total of \$15,000,000.00; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Foster Continual Economic Growth and Vitality

4.4 Invest in infrastructure to meet current and future needs

4.5 Provide safe and effective transportation systems to support the efficient flow of motorists, commerce, and regional connectivity

Deliver First Class Services to the Public and Our Customers
5.3 Ensure effective and efficient delivery of county services and support

Summary:

The purpose of this continuing CCNA contract is to provide brownfield professional engineering services to implement the Capital Improvement Program (CIP) relating to providing environmental site assessment, remediation plans, testing, permitting and other related services which will be completed utilizing funds made available through the Federal grant program, including the Coronavirus Local Fiscal Recovery Funds made available under ARPA.

The firms in order of ranking are attached on the ranking spreadsheet.

Background Information:

On March 25, 2022, in accordance with the Consultant Competitive Negotiation Act (CCNA), the Purchasing Division, on behalf of the Public Works Capital Improvements Division, released a Request for Proposal (RFP) with the intent of obtaining the services of qualified consulting firms for brownfield professional engineering services relating to providing environmental site assessment, remediation plans, testing, permitting and other related service. The ranking of firms was completed June 9, 2022.

An agreement with each of the three (3) firms has been negotiated by staff and is presented to the Board of County Commissioners (Board) for consideration. All rates for contractors and subcontractors were evaluated to determine competitiveness based on current market conditions. Staff negotiations achieved rate reductions from the original submittals ranging from ten (10) to fifteen (15) percent.

The rates provided by all firms are fully burdened. The hourly rates include labor, direct and indirect overhead, profit, and travel within the Tampa Bay Metropolitan Statistical Area. Travel outside of the Tampa Bay Metropolitan Statistical Area will be reimbursed in accordance with Florida Statutes. There is no markup allowed for sub-consultants and the rates are fixed for the term of the contract. The contract period is for five (5) years and is effective upon execution of the agreement. The County reserves the right to renegotiate rates if there is a change in market conditions.

Fiscal Impact:

The upset limit over the five (5) year term of the contract is \$5,000,000.00 for each firm for a total of \$15,000,000.00. The County Administrator has delegated authority to increase the upset limits of contract purchase orders pertaining to these agreements pending the negotiated rates remain the same.

Funding is derived from various federal grant programs, specifically the American Rescue Plan Act (ARPA), and is budgeted under various programs within the Capital Improvement Program.

Funding is also programmed in the operating budget per individual work assignments on a multiple year/multiple work assignment basis.

Staff Member Responsible:

Kelli Hammer Levy, Director, Public Works

Merry Celeste, Division Director, Purchasing and Risk, Administrative Services

Joe Lauro, Director, Director, Administrative Services

Partners:

N/A

Attachments:

Agreements

Ranking Spreadsheet