



# Pinellas County

## Staff Report

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File #: 22-0219A, Version: 1

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### **Subject:**

Pinellas County Health Program hospital provider agreements.

### **Recommended Action:**

Approval of the Funding Agreements with Tarpon Springs Hospital Foundation, Inc. d/b/a AdventHealth North Pinellas (Advent) and OHI West, Inc. d/b/a Bayfront Health St. Petersburg, (Bayfront) for the Pinellas County Health Program (PCHP) and Health Care for the Homeless (HCH) program.

- Funding provides partial reimbursement for ambulatory and inpatient hospital services for authorized clients who are actively enrolled in the PCHP/HCH programs. The continuation Agreements with Advent and Bayfront provide for a two-year term.
- This action also updates the funding distribution across PCHP/HCH hospital providers based upon the most recent utilization data. The total funding available for hospital services is \$3,000,000.00. Based on reported service level data from Calendar Year 2021, the funding allocation for Fiscal Year (FY) 2023 is as follows: Advent receiving 2.0%, Bayfront receiving 28.0%, BayCare receiving 70.0%. BayCare continues to provide services under an active agreement and does not need renewal at this time.
- Funding in the amount not to exceed \$3,000,000.00 has been included in the Human Services proposed General Fund appropriation for FY23. There are no changes in the funding allocation from FY22.

### **Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

2.2 Be a facilitator, convener, and purchaser of services for those in need

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.3 Ensure effective and efficient delivery of county services and support

### **Summary:**

Funding in the amount of \$3,000,000.00 provides partial reimbursement for ambulatory and inpatient hospital services for authorized clients who are actively enrolled in the PCHP/HCH programs. Based upon CY2021 utilization, the FY2023 funding distribution is as follows: \$60,000.00 to Advent, \$840,000.00 to Bayfront, and \$2,100,000.00 BayCare.

Advent and Bayfront will start new updated funding agreements for FY2023. The current BayCare agreement is active until September 30, 2024.

**Background Information:**

The PCHP/HCH provides primary care, behavioral health, and specialty care services, including hospital procedures, for uninsured adults ages 18-64 who are in need of healthcare, but meet certain income level criteria and cannot afford care on their own. The goal of PCHP/HCH is to prevent, diagnose, and/or treat medical and behavioral health concerns before they become an urgent matter. Under these agreements, Advent, Bayfront, and BayCare, will coordinate with the PCHP/HCH to provide ambulatory surgical center outpatient procedures and services, inpatient procedures and services, and patient rehabilitative services.

The total funding available across hospital agreements is \$3,000,000.00. Based on reported service level data received, the FY2023 breakdown is as follows: Advent receiving 2.0%, Bayfront receiving 28%, and BayCare receiving 70.0% of the funding allocation.

Human Services (HS) continues to partner with participating hospitals to implement effective policies and procedures for clients. Quarterly hospital coordination meetings are held to identify gaps and needs, and to explore opportunities for additional cost savings and care coordination. From these meetings, partners have worked to enhance eligibility screening processes with the hospitals, improve discharge planning coordination with the Florida Department of Health in Pinellas (DOH), and identify high use emergency room clients to look for trends and treatment needs. HS will continue to facilitate quarterly meetings with our partners in FY2023 to further the progress on these efforts.

**Fiscal Impact:**

Funding in the amount of \$3,000,000.00 to support these agreements is consistent with the FY2023 Proposed Budget. Not-to-exceed contract amounts are distributed on a reimbursement basis as follows: Advent: \$60,000.00, Bayfront : \$840,000.00, BayCare: \$2,100,000.00.

**Staff Member Responsible:**

Karen Yatchum, Director, Human Services

**Partners:**

AdventHealth  
Bayfront/OHI  
BayCare  
DOH  
HCH Co-Applicant Board

**Attachments:**

Advent Agreement  
Bayfront Agreement