



Pinellas County

Staff Report

File #: 21-674A, **Version:** 1

Subject:

Ranking of firms and agreements for requirements of continuing material testing professional consulting services.

Recommended Action:

Approval of the ranking of firms and execution of negotiated agreements for requirements of continuing material testing professional consulting services.

- 1.) AREHNA Engineering, Inc.
 - 2.) Terracon Consultants, Inc.
 - 3.) Drigger's Engineering Services, Inc.
 - 4.) Professional Service Industries, Inc.
- The purpose of the contract is to provide continuing material testing professional consulting services on an as needed basis to include work associated with the County's Capital Improvement Program or various operating projects as they arise.
 - Each contractor will furnish all services, equipment, and manpower necessary for defined project scope of testing, which may include concrete and asphalt density and compression, field and rock densities, soils and waters Ph and percolation testing, among many others, consistent with American Society for Testing Materials and Florida Department of Transportation protocols and standards.
 - Award recommendation with four firms is in accordance with the Consultants Competitive Negotiation Act (CCNA), per Florida Statute 287.055; the upset limit over the five-year term is \$3,000,000.00 for each firm for a total of \$12,000,000.00.
 - One firm: AREHNA Engineering, Inc. is a certified Small Business Enterprise (SBE) firm with Pinellas County; additionally, six of the subconsultants being utilized by the prime firms are also certified SBE's.
 - SBE percentage goals are not established for CCNA continuing contracts upon award. When the County utilizes a firm for an individual work assignment, the requesting department working with Economic Development, will ensure SBEs are utilized.

Contract No. 21-0155-CN(PLU); upset limit over the five-year term is 3,000,000.00 for each firm for a total of \$12,000,000.00; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Foster Continual Economic Growth and Vitality

4.4 Invest in infrastructure to meet current and future needs.

Summary:

The purpose of the contract is to provide continuing material testing professional consulting services

on an ongoing basis for work associated with the County's CIP and/or various operating projects as they arise.

The firms in order of ranking are included on the attached ranking spreadsheet.

Background Information:

On April 19, 2021, the Purchasing and Risk Management Division, in accordance with the Consultant Competitive Negotiation Act (CCNA) and on behalf of the Public Works Department, released a request for proposal (RFP) to obtain the services of qualified professional consulting firms for material testing services. The ranking of firms was completed June 17, 2021.

An agreement with each of the four (4) ranked firms has been negotiated by staff and is presented to the Board of County Commissioners for consideration. All rates for prime consultants and subconsultants were evaluated to determine competitiveness based on current market conditions.

The hourly rates provided by all firms are fully burdened including labor, direct and indirect overhead, profit, and travel within the Tampa Bay Metropolitan Statistical Area (TBMSA). Travel outside of the TBMSA will be reimbursed in accordance with Florida Statutes. The contract term is five (5) years and is effective upon execution of the agreements.

Fiscal Impact:

The upset limit over the five (5) year term of the contract is \$3,000,000.00 for each firm for a total of \$12,000,000.00.

Funding is derived from various CIP budgets and/or operating budgets per individual work assignments on a multiple year/multiple work assignment basis.

Staff Member Responsible:

Kelli Hammer-Levy, Director, Public Works

Merry Celeste, Division Director, Purchasing and Risk Management, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

Agreements

Ranking spreadsheet