Pinellas County

Staff Report

File #: 21-2138A, **Version:** 1

Subject:
Purchase authorization with CDW Government LLC and SHI International Corp for information technology solutions and services as requested by the Business Technology Services department.

Recommended Action:
Approval of the purchase authorization with CDW Government LLC and SHI International Corp for information technology solutions and services as requested by the Business Technology Services department (BTS).

- This purchase authorization will provide a mechanism for BTS and other County departments to purchase software, hardware, and related services to support as needed operational needs.
- The purchase authorization amount reflects BTS department's anticipated annual expenditure for County needs.
- Pricing is based on the Omnia Partner's Contract No. 2018011-01 with the City of New Mesa, Arizona (lead agency) while using County terms and conditions.
- Total contract expenditure not to exceed $1,900,000.00 through February 28, 2023. Vendors on this purchase authorization are as follows:
    - CDW not to exceed $950,000.00.
    - SHI not to exceed $950,000.00.
- This contract replaces Contract Nos. 189-0450-PB and 189-0455-PB.

Contract No. 21-0201-PB (SCB) in the not to exceed amount of $1,900,000.00 through February 28, 2023.

Strategic Plan:
Deliver First Class Services to the Public and Our Customers
5.2 Be responsible stewards of the public's resources 5.3 Ensure effective and efficient delivery of county services and support

Summary:
Approval and execution of these agreements will provide a mechanism for BTS, and other departments, to purchase a full range of information technology solution products and services to meet varying requirements of the County through CDW and SHI. Pricing is based on Contract No. 2018011-01 with the City of New Mesa, Arizona.

Background Information:
BTS has used the Omnia Partners Contract with CDW through the City of Mesa, Arizona in the past and is comprised of a comprehensive product and service offerings list. This contract utilizes County terms and conditions while also incorporating the price catalogue from the City of New Mesa, Arizona Contract No. 2018011-01.

Fiscal Impact:
CDW Agreement amount not to exceed: $950,000.00
SHI Agreement amount not to exceed: $950,000.00

Total amount through February 28, 2023: $1,900,000.00

Funding is derived from the BTS department operating budget.

Staff Member Responsible:
Jeff Rohrs, Chief Information Officer, Business Technology Services
Merry Celeste, Division Director, Purchasing & Risk, Administrative Services
Joe Lauro, Director, Administrative Services

Partners:
N/A

Attachments:
Agreements