



Pinellas County

Staff Report

File #: 21-1130A, Version: 1

Subject:

Pinellas County Health Program Hospital provider agreements.

Recommended Action:

Approval of the Second Option of Renewal and Amendment 3 with Tarpon Springs Hospital Foundation, Inc. d/b/a AdventHealth North Pinellas (Advent); Funding Agreement with BayCare Health System, Inc. (BayCare), and Second Option of Renewal and Amendment 4 with OHI West, Inc. (OHI) formerly Bayfront HMA Medical Center, LLC (Bayfront) for hospital services for the Pinellas County Health Program (PCHP) and Health Care for the Homeless (HCH) program.

- Funding provides partial reimbursement for ambulatory and inpatient hospital care related services for authorized clients who are actively enrolled in the PCHP/HCH programs. The Renewals for OHI and Advent extend partnerships for an additional twelve months and the updated Agreement with BayCare provides for a three-year term. The renewals and agreement also update the funding distribution based upon the most recent utilization data.
- The total funding available across hospital agreements is \$3,000,000.00. Based on reported service level data received, the Fiscal Year (FY) 2022 breakdown is as follows: Advent receiving 2.4%, BayCare receiving 72.4%, and Bayfront receiving 25.2% of the funding allocation.
- Funding in the amount not to exceed \$3,000,000.00 has been included in the Human Services proposed General Fund appropriation for FY22.

Strategic Plan:

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

2.2 Be a facilitator, convener, and purchaser of services for those in need

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.3 Ensure effective and efficient delivery of county services and support

Summary:

Funding in the amount of \$3,000,000.00 provides partial reimbursement for ambulatory and inpatient hospital care related services for authorized clients who are actively enrolled in the PCHP/HCH programs. Based upon recent utilization, the distribution is as follows: \$72,000.00 to Advent, \$2,172,000.00 BayCare, and \$756,000.00 to Bayfront.

The original agreement with Advent was executed July 27, 2017, amended on November 2, 2018,

and previously renewed on September 22, 2020. The original agreement with Bayfront was executed on August 15, 2017, amended on November 20, 2018, previously renewed and amended on September 22, 2020, and amended on March 2, 2021. The previous agreement with BayCare had no remaining renewals so a new, updated Agreement is included for FY22.

Background Information:

The PCHP provides primary care, behavioral health, and specialty care services, including hospital procedures, for uninsured adults ages 18-64 who are in need of healthcare, but meet certain income level criteria and cannot afford care on their own. The goal of the PCHP program is to prevent, diagnose, and/or treat medical and behavioral health concerns before they become an urgent matter. Under this agreement, Advent, BayCare, and Bayfront, and will coordinate with the PCHP to provide ambulatory surgical center outpatient procedures and services, inpatient procedures and services, and patient rehabilitative services.

The total funding available across hospital agreements is \$3,000,000.00. Based on reported service level data received, the Fiscal Year (FY) 2022 breakdown is as follows: Advent receiving 2.4%, BayCare receiving 72.4%, and Bayfront receiving 25.2% of the funding allocation.

Human Services (HS) continues to partner with participating hospitals to implement effective policies and procedures for clients. Quarterly hospital coordination meetings are held to identify gaps and needs, and to explore opportunities for additional cost savings and care coordination. From these meetings, partners have worked to enhance eligibility screening processes with the hospitals, improve discharge planning coordination with the Florida Department of Health in Pinellas (DOH), and identify high use emergency room clients to look for trends and treatment needs. HS will continue to facilitate quarterly meetings with our partners in FY2022 to further the progress on these efforts.

Fiscal Impact:

Funding in the amount of \$3,000,000.00 to support these agreements is consistent with the FY22 Proposed Budget. Not-to-exceed contract amounts are distributed on a reimbursement basis as follows: Advent: \$72,000.00, BayCare: \$2,172,000.00 and Bayfront: \$756,000.00.

Staff Member Responsible:

Karen Yatchum, Director, Human Services

Partners:

AdventHealth
BayCare
OHI
DOH
HCH Co-Applicant Board

Attachments:

Advent Renewal
Baycare Agreement
Bayfront Renewal