



# Pinellas County

## Staff Report

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File #: 21-020A, Version: 1

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### **Subject:**

Award of bid to Xylem Water Solutions USA, Inc., Mader Electric Motors, Inc., and Southeast Pump Specialist, Inc. for pumps, parts/repairs, installation, and calibration.

### **Recommended Action:**

Approval of the award of bid to Xylem Water Solutions USA, Inc., Mader Electric Motors, Inc., and Southeast Pump Specialist, Inc., for pumps, parts repair, installation, and calibration.

- These are five-year contracts to purchase pumps, parts/repairs, installation, and calibration on an as-needed basis. Pumps are used to convey water, wastewater, reclaimed water, and chemicals during the transmission, distribution, collection, and treatment processes.
- These three contracts serve to combine six former blanket purchase agreements for pumps, repairs, calibration, respectively into general as-needed contracts covering all the equipment and services.
- Because we use a variety of pumps, having multiple contracts allows us to best address the equipment, repair and services needed over time.
- Award in the not-to-exceed amounts of \$17,218,875 to Xylem, \$5,760,000 to Mader, and \$5,561,875 to Southeast Pump Specialist Inc., totaling \$28,540,750.00 estimated expenditure for the five-year term.
- Four bids were received with the award recommendation to the lowest responsive, responsible bidders.

Contract No. 21-0222-B (BRW) in an estimated average annual amount of \$5,708,150.00 for a sixty-month total of \$28,540,750.00. Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

### **Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

### **Summary:**

This contract will allow Pinellas County Utilities (PCU) to repair and replace all makes and models of pump assets, allowing continued service for potable water treatment and transmission, wastewater collection and treatment, and reclaimed water distribution. Pumps are an integral part of the core services provided by PCU.

### **Background Information:**

On February 10, 2021, the Purchasing Division, on behalf of PCU, released an invitation to bid with the intent to establish a contract for Pumps, Parts Repair, Installation, and Calibration. Because PCU uses and maintains several makes and models of pumps, the three lowest bidders were selected for

award for specific types of equipment.

Four bids were received with the award recommendation to the lowest responsive, responsible bidders.

**Fiscal Impact:**

Estimated sixty (60)-month expenditure not to exceed:           \$ 28,540,750.00

Funding is derived from Sewer and Water Revenue & Operating funds.

**Staff Member Responsible:**

Megan Ross, Director, Utilities

Merry Celeste, Director, Purchasing and Risk Management, Administrative Services

Joe Lauro, Director, Administrative Services

**Partners:**

N/A

**Attachments:**

Service Agreements

Bid Tabulation