



Pinellas County

Staff Report

File #: 21-301D, **Version:** 1

Subject:

Amendment No. 1 to the Software License Agreement with SAP Public Services, Inc., to revise the SAP software order form delivery address.

Recommended Action:

Approval and execution by the County Administrator of Amendment No. 1 to the Software License Agreement with SAP Public Services, Inc., to revise the software order form delivery address.

- This Agreement provides the software utilized by Contract No. 189-0221-A, with Vertex Data Utility Services, LLC (Vertex). Vertex is the contracted vendor providing implementation, support, and cloud-hosting services for Pinellas County Utilities (PCU) customer information system (CIS) for water and sewer services revenue generation.
- The First Amendment revises the SAP software order form delivery address from Vertex, to Pinellas County; to realize tax savings regarding SAP software licensing purchases.
- This Amendment is projected to save approximately \$280,000.00 due to the County's tax exemption status.
- This contract was originally approved by the Board of County Commissioners (Board) on July 23, 2019 for a ten-year term.

Contract No. 189-0221-A; effective through July 22, 2029. The Board awarded this contract in the total amount of \$18,875,053.01, on July 23, 2019. This Amendment is projected to save \$280,000.00.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations.

Summary:

The First Amendment revises the SAP software order form delivery address from Vertex, to Pinellas County; to realize tax savings regarding SAP software licensing expenditures. Currently, SAP software licensing expenditures are a pass-through expense to PCU from Vertex. As implementor and hosting company, the Vertex address was originally referenced with the SAP software order form during contract implementation.

Background/Explanation:

This contract was originally approved by the Board on July 22, 2019 in the amount of \$18,875,053.01

for implementation and support services related to the VertexOne platform upgrade.

Fiscal Impact:

This Amendment is projected to save \$280,000.00

Approved to date estimated 10-year expenditure not to exceed: \$18,875,053.01

Funding is derived from Utilities Water and Sewer Enterprise Funds.

Delegated Authority:

Authority for the County Administrator to approve and execute this amendment is granted under Code Section 2-188(d).

Staff Member Responsible:

Georges Gonzalez, Division Director, Customer Service, Utilities

Megan Ross, Director, Utilities

Bryan Zumwalt, Director, Office of Technology and Innovation

Merry Celeste, Division Director, Purchasing & Risk Management, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

First Amendment