



Pinellas County

Staff Report

File #: 20-1624A, **Version:** 1

Subject:

Amended and restated agreement with Charter Communications Operating, LLC f/k/a Bright House Networks, as requested by the Business Technology Services Department, for requirements of Metro-Ethernet/Wide Area Network services.

Recommended Action:

Approval of the amended and restated agreement with Charter Communications Operating, LLC (Spectrum) f/k/a Bright House Networks, as requested by the Business Technology Services Department (BTS), for requirements of Metro-Ethernet/Wide Area Network (WAN) services.

- This contract provides Metro Ethernet and Wide Area Networking connectivity and Internet access services to County departments connecting over 60 locations as part of an enterprise County network.
- This request provides for an amended and restated agreement with Spectrum, replacing the current annual auto-renewal term with a five-year term and increases the contract by \$4,140,000.00 for continuation of Metro-Ethernet/Wide Area Network services. Estimated average annual expenditure remains at the current approved expenditure of \$828,000.00.
- This agreement enables BTS to maintain and manage continuous support to County service locations which includes planned changes, implementation of existing services, location modifications, and serves as primary with our secondary contracted service provider to provide redundant internet and data services critical to County operations in the event of a service outage.
- The amended and restated agreement with the same long-term business partner provides ongoing high level of service with minimal network communication impacts to County departments and the enterprise network.
- BTS, in response to customer demand, will be increasing services throughout the County in support of technologies regarding security, video streaming and additional cloud services.
- Any additional fee increases related to BTS requested service level increases are anticipated to be offset by the updated fee schedule as part of this agreement and through BTS negotiations with the vendor per service order.
- This contract was awarded by the Board on February 2, 2010 for a five-year term through February 1, 2015. On August 18, 2015, the Board approved the fifth amendment for a five-year term extension through February 1, 2020. On January 14, 2020, the Board approved the annual auto renewal term extension and increase to the Agreement and extended the contract term one year through February 1, 2021. Amendments one through four were previously approved by the County Administrator and provided for such revisions as bandwidth increases and relocation of services at certain County facilities.

Contract No. 089-0339-P(JJ); in the amount of \$4,140,000.00 (estimated average annual expenditure of \$828,000.00) for a revised total expenditure of \$9,078,900.00 for an additional five-year term.

Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

Summary:

The purpose of this request is to extend the Metro-Ethernet/Wide Area Network services for an additional five years with Spectrum. The agreement provides continuous services and the ability to increase services as needed throughout the County. The new agreement aligns with the strategic direction of BTS by increasing security services, further utilizing Cloud services, and expanding video streaming services as needed.

Background Information:

This contract for Metro Ethernet and WAN services was originally awarded by the Board on February 2, 2010 for a five (5) year term through February 1, 2015. On August 18, 2015, the Board approved the Fifth Amendment for a five (5) year term extension through February 1, 2020. On January 14, 2020, the Board approved the annual auto renewal term extension and increase to the Agreement and extended the contract term one year through February 1, 2021. Amendments one (1) through four (4) were previously approved by the County Administrator and provided for such revisions as bandwidth increases and relocation of services at certain County facilities.

The new Agreement will provide for the Business Technology Services (BTS) Department to continue monthly services and work on several initiatives that will rebuild existing circuits, replace and upgrade hardware, and add monitoring and reporting capabilities as necessary.

Fiscal Impact:

Current approved total contract expenditure not-to-exceed:	\$4,938,900.00
Current approved annual expenditure not to exceed:	\$ 828,000.00

Amended/Restated 5-year contract expenditure not to exceed:	\$4,140,000.00
Amended/Restated annual expenditure not to exceed:	\$ 828,000.00

Revised total expenditure not to exceed:	\$9,078,900.00
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Funding for this contract is derived from, and consistent with, the Business Technology Service's Enterprise Infrastructure FY21 adopted operating budget.

Staff Member Responsible:

Jeff Rohrs, Chief Information Officer, Business Technology Services

Merry Celeste, Division Director, Purchasing and Risk Management

Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

Enterprise Service Agreement