



Pinellas County

Staff Report

File #: 20-458A, **Version:** 1

Subject:

Award of bid to Icon Supply, Inc. d/b/a Icon Technologies for replacement, maintenance, parts and repair services for variable frequency drives.

Recommended Action:

Approval of the rejection of the bid from Siemens Industry, Inc. based on being non-responsive for not meeting specifications.

Approval of the award of bid with Icon Supply, Inc. d/b/a Icon Technologies for the replacement, maintenance, parts and repair services for variable frequency drives (VFD) for the Utilities Department.

- This contract is for the replacement, maintenance, parts and repair services for VFDs for the Utilities Department's Water and Wastewater System Operations on an as-needed basis for a sixty-month term.
- Two bids were received with award recommendation to the lowest responsive, responsible bidder, Icon.
- The low bidder response is attributable to the lack of repair/maintenance providers for VFDs in this market.
- Total estimated expenditure in the amount of \$4,069,915.00 for the sixty-month term with an estimated average annual amount of \$813,983.00.
- This contract replaces a current contract for maintenance, parts and repair services for VFDs that will terminate upon this contract award.

Contract No. 190-0341-B(JA) for an estimated average annual expenditure of \$813,983.00 with a contract term of sixty months for a total amount of \$4,069,915.00 based on being the lowest responsive, responsible bid meeting specifications. Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

Summary:

The purpose of this contract is to provide VFD replacement, maintenance, parts and repair services critical to County water and wastewater system operations. Duration of the contract shall be for a period of sixty (60) months, and prices shall be held firm for the term of the agreement.

No pricing was received from Icon for group 3 - medium voltage equipment and parts; this group will be re-solicited in the near future.

Background Information:

On April 10, 2020, the Purchasing and Risk Management Division, on behalf of the Utilities Department, released an invitation to bid with the intent to establish a contract for VFD replacement, maintenance, parts and repair services. This contract replaces a current contract that will terminate upon contract award.

Fiscal Impact:

Estimated expenditure not to exceed: \$4,069,915.00

Estimated annual expenditure not to exceed: \$ 813,983.00

Funding is derived from the Water Revenue & Operating Fund and the Sewer Revenue and Operating Fund.

Staff Member Responsible:

Megan Ross, Director, Utilities

Merry Celeste, Director, Purchasing and Risk, Administrative Services

Partners:

N/A

Attachments:

Agreement

Bid Tabulation