



Pinellas County

Staff Report

File #: 18-969A, **Version:** 1

Subject:

Increase to purchase authorization with Insight Public Sector Inc. for requirements of technology products, solutions, and related products and services.

Recommended Action:

Approve an increase to the purchase authorization with Insight Public Sector Inc., (Insight) for requirements of technology products, solutions, and related products and services.

Contract 156-0248-PB(SP) increase in the amount of \$110,000.00 for a revised estimated annual total of \$350,000.00 through April 30, 2019.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

Summary:

This purchase authorization provides a mechanism for departments to purchase a variety of technology products and computer peripheral items in addition to a range of software products and maintenance and support plans. The contract includes a vast list of products and services available from brand name technology manufacturers and software companies.

Pricing, terms, and conditions are based on the County of Fairfax, Virginia, US Communities Contract number 4400006644 effective May 1, 2016 through April 30, 2019. Contract pricing structure is based upon discount off Insight's Internet list pricing ranging in discounts from 3% to 8.9%.

Background Information:

This purchase authorization was initially approved by the County Administrator on April 18, 2016. As the requested expenditure will exceed County Administrator delegated approval authority, the Board of County Commissioners is requested to approve this increase to this purchase authorization.

Fiscal Impact:

Current estimated annual expenditure not to exceed:	\$240,000.00
Increase to purchase authorization:	<u>\$110,000.00</u>
Revised expenditure through April 30, 2019:	\$350,000.00

Current approved estimated thirty-six (36) month expenditure not to exceed:	\$720,000.00
Increase	<u>\$110,000.00</u>

Revised thirty-six(36) month expenditure
not to exceed: \$830,000.00

Funding is derived from the Business Technology Services Fund and the operating budgets of departments utilizing this purchase authorization.

Staff Member Responsible:

Greg Carro, Manager, Finance & Administration, Business Technology Services
Jeffrey Rohrs, Chief Information Officer, Business Technology Services
Bryan Zumwalt, Director, Office of Technology & Innovation
Joe Lauro, Director, Purchasing

Partners:

N/A

Attachments:

Contract award/acceptance agreement