



# Pinellas County

## Staff Report

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**File #:** 18-552A, **Version:** 1

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### **Subject:**

Resolution approving B7111450363 as a qualified applicant for the Qualified Target Industry Tax Refund program.

### **Recommended Action**

Adopt a resolution approving B7111450363 as a qualified applicant pursuant to Section 288.106, Florida Statutes, and identify sources of local County financial support of Project B7111450363 as local participation in the Qualified Target Industry Tax Refund program.

### **Strategic Plan:**

Foster Continual Economic Growth and Vitality

4.1 Proactively attract and retain businesses with targeted jobs to the county and the region

### **Summary:**

Project B7111450363 is a technology-centric business service enterprise that is relocating their international, corporate headquarters with both job creation and capital investment components.

This project was previously approved by the Board at the February 6, 2018 Board meeting with a total tax refund of \$60,000.00 based on 10 new jobs. Subsequent to that approval the company has determined that they will be adding an additional 40 jobs.

### **Background Information:**

Project B7111450363 is a technology-centric business service enterprise that is considering expanding and relocating their international, corporate headquarters to Pinellas County. The economic impact of the project's capital investment is \$124,290.00. An estimated 50 employees are projected to be hired with annual pay scales of at least 150% of the average annual wage for the State of Florida, which is \$45,562.00. These earnings would result in an economic impact of \$4.1 million and a total of 71 direct and indirect new jobs. Additional sites the company is considering are in California, Georgia and Illinois.

The economic impacts were calculated using the U.S. Bureau of Economic Analysis Regional Input Modeling System (RIMS II) Model for Pinellas County.

### **Fiscal Impact:**

The total tax refund is \$300,000.00 which is calculated at \$6,000.00 per job with a total of 50 new jobs. The \$6,000.00 per job calculation is based on pay scales of at least 150% of the State of Florida's average annual wage, and a high impact sector bonus. This incentive returns a portion of taxes paid by the business after the company meets its job creation and wage commitments. Additionally, no more than 25% of the total refund approved may be taken in any single fiscal year.

Florida Statute requires 20% local financial participation as tax refunds become due. Project

B7111450363 is requesting the Board of County Commissioners to provide 50% of the local match necessary to facilitate the State approval process with the City of St. Petersburg providing the additional 50%. The total local financial support requested is \$60,000.00, of which \$30,000.00 (50% of the local match) is being requested through Pinellas County Government and will be budgeted within the Department of Economic Development through the general fund. The tax refund will be paid over a series of fiscal years as determined by the State.

**Staff Member Responsible:**

Michael Meidel, Director, Economic Development

**Partners:**

City of St. Petersburg

**Attachment:**

Resolution