



Pinellas County

Staff Report

File #: 17-1291A, **Version:** 1

Subject:

Award of bid to CDW Government LLC for Veeam software licenses and maintenance support.

Recommended Action:

Award of bid to CDW Government LLC, as requested by the Business Technology Services Department (BTS), for Veeam software licenses and maintenance support on the basis of being the lowest responsive and responsible bid meeting specifications.

Contract No. 167-0331-B(RG) in an annual amount of \$428,259.47 for a five (5) year total of \$2,141,297.35.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

This contract provides for the purchase and maintenance support of Veeam Availability Suite Enterprise (VAS) software licenses for BTS. Veeam products are utilized to backup, restore and replicate data on virtualized computers. Inherent of this technology are Disaster Recovery features that align with both On-Premise and Cloud Disaster Recovery strategies.

The contract total includes \$363,600.00 for unspecified subscription licenses that may be purchased within the contract period. The unspecified amount was factored based on current pricing and approximate future usage.

Background Information:

On June 14, 2017, The Purchasing Department, on behalf of BTS, released an Invitation to Bid for the above referenced services resulting in three (3) responsive submittals. These services have been an on-going requirement and were purchased in the past utilizing a contract from the General Services Administration. As that contract is no longer viable, staff competitively sourced the requirements.

Fiscal Impact:

Estimated annual expenditure not to exceed \$428,259.47.

Estimated sixty (60) month expenditure not to exceed \$2,141,297.35.

Funding is derived from the Enterprise License and Maintenance, BCC Strategic Projects, and CIP portions of the BTS Fund.

Staff Member Responsible:

Jeff Rohrs, Interim Chief Information Officer, BTS
Joe Lauro, Director, Purchasing

Partners:

N/A

Attachments:

Bid Tabulation