



# Pinellas County

## Staff Report

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**File #:** 16-2149A, **Version:** 1

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### **Subject:**

Award of bid to Chemtrade Chemicals US, LLC for annual requirements of liquid aluminum sulfate - a Tampa Bay Area Purchasing Cooperative contract.

### **Recommended Action:**

Approve the award of bid to Chemtrade Chemicals US, LLC for requirements of liquid aluminum sulfate for Solid Waste and Utilities; a Tampa Bay Area Purchasing Cooperative (Cooperative) contract.

Bid No. 167-0128-B(LN) in an annual amount of \$628,739.90 for a sixty (60) month term total of \$3,143,699.50 on the basis of being the lowest responsive, responsible bid received meeting specifications.

### **Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

### **Summary:**

This is a Cooperative contract containing the requirements of the Cities of St. Petersburg and Tarpon Springs and the Hillsborough County Board of County Commissioners for supply and delivery of liquid aluminum sulfate. Aluminum sulfate is utilized by the Utilities and Solid Waste Departments for the coagulation of sludge and phosphorous removal at multiple locations throughout the County.

The contract has provision for annual price adjustments twelve (12) months after award based on the Producer Price Index (PPI) for Chemical manufacturing.

### **Background Information:**

On February 24, 2017, the Purchasing Department, on behalf of the Utilities and Solid Waste Departments and Cooperative, released an invitation to bid with the intent to establish a contract for liquid aluminum sulfate. This contract replaces a current contract that will terminate June 16, 2017.

### **Fiscal Impact:**

County estimated sixty (60) month expenditure not to exceed:	\$2,045,503.50
Cooperative estimated sixty (60) month expenditure not to exceed:	\$1,098,196.00
Total estimated sixty (60) month expenditure not to exceed:	\$3,143,699.50

Funding is derived from the Utilities and Solid Waste Departments Operating budgets.

Cooperative agencies are responsible for their respective funding sources.

### **Staff Member Responsible:**

Randi Kim, Director, Utilities

Kelsi Oswald, Director, Solid Waste  
Joe Lauro, Director, Purchasing

**Partners:**

City of St. Petersburg  
City of Tarpon Springs  
Hillsborough County Board of County Commissioners

**Attachments:**

Bid Tabulation