



Pinellas County

Staff Report

File #: 15-806, **Version:** 1

Subject:

Ranking of firms and agreements with the 13 highest-ranked firms for requirements of information technology staff augmentation services.

Recommended Action:

As requested by Business Technology Services (BTS), reject the proposal from Sogeti USA, LLC on the basis of being non-responsive for not meeting request for qualification (RFQ) requirements.

Approve the ranking of firms and execute agreements with the thirteen (13) highest ranked firms to provide Information Technology (IT) staff augmentation services:

1. Ciber, Inc
2. Cogent Infotech Corporation
3. Diane Meiller and Associates Incorporated
4. DSM Technology Consultants, LLC
5. Elegant Enterprise-Wide Solutions, Inc.
6. Global Information Services, Inc.
7. Hays Holding Corporation dba Veredus Corporation
8. Highstreet IT Solutions, LLC
9. Image Technology Resources Corp. dba IT Resources Corp.
10. Infojini, Inc.
11. Randstad North America, Inc, dba Randstad Technologies, LP
12. SGS Technologie, LLC
13. Technology Management Corporation dba Technology Management Corporation-1 Incorporated

Contract no. 156-0087-P(RG); in the amount of \$10,000,000.00 for sixty (60) months. Chairman to sign and Clerk of Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of County services and support

Summary:

This contract will provide IT staff augmentation services and project-based IT staff services on an as-needed basis for BTS.

BTS will issue task orders for each specific resource request including a description of the skills required, duration of the assignment, approximate hours associated on a project, general role and responsibilities. Each task order is subject to price quotation with firms associated with this contract based on areas of corporate expertise.

Background Information:

On December 13, 2016, during the Board of County Commissioners meeting this agenda item was

deferred based on questions regarding security as it applies to at least one of the firms recommended for award.

On March 9, 2016, the Purchasing Department, on behalf of BTS, released an RFQ with the intent of selecting firms to provide IT staff augmentation services.

The RFQ yielded forty-five (45) submittals that were evaluated based upon the following criteria:

- Experience in providing the same or similar services
- Qualifications of the firm's staff and current certifications
- Response to a questionnaire in the RFQ
- Recruiting Strategy

Firms in rank order are attached on the ranking spreadsheet.

The BTS Board approved this action at its March 8, 2017 meeting.

Fiscal Impact:

Estimated sixty (60) month expenditure not to exceed \$10,000,000.00

Funding is derived from the BTS Operating Budget

Staff Member Responsible:

Marty Rose, Chief Information Officer, BTS

Greg Carro, Manager, BTS

Joe Lauro, Director, Purchasing

Partners:

N/A

Attachments:

Ranking Spreadsheet

Service Agreements (13)