



# Pinellas County

## Staff Report

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**File #:** 16-1811A, **Version:** 1

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### **Subject:**

Award of bid to Duval Landscape Maintenance, LLC for Requirements of Landscape and Grounds Maintenance.

### **Recommended Action:**

Reject the bid from Entzion Property Maintenance, LLC as non-responsive for not meeting bid requirements.

Approve the award of bid to Duval Landscape Maintenance, LLC (Duval) for Requirements of Landscape and Grounds Maintenance.

Bid no. 167-0018-B(PF); in the amount of \$8,687,413.15 on the basis of being the lowest responsive, responsible bid received meeting specifications; the term is effective through January 11, 2022.

### **Strategic Plan:**

Practice Superior Environmental Stewardship

3.2 Preserve and manage environmental lands, beaches, parks, and historical assets

3.3 Protect and improve the quality of our water, air and other natural resources

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

### **Summary:**

This contract is for landscape and grounds maintenance which includes the requirements of four (4) departments (Real Estate Management, Parks and Conservation Resources, Public Works and Utilities). The scope of this contract is to provide landscape and right-of-way maintenance services including maintenance of building grounds, parking lots, medians, and road separators throughout the County.

### **Background Information:**

On November 3, 2016, the Purchasing Department, on behalf of the Departments of Real Estate Management, Parks and Conservation Resources, Public Works, and Utilities, released an invitation to bid with the intent to establish a contract for landscape and grounds maintenance.

As there was a fairly large discrepancy between the two bids received and due to the fact the County has not utilized Duval as a contractor to date, a meeting was held with Duval on December 20, 2016 to discuss their approach to this contract and to attempt to obtain a better "feel" as to Duval's bidding strategy. Staff members from all of the departments utilizing this contract were in attendance. The meeting resulted in staff's assurance as to Duval's ability to perform and bidding strategy. While Duval's pricing was significantly lower than the next lowest bidder, their pricing is in line with industry standards.

This contract contains provision for one (1) price adjustment (increase/decrease) after the first thirty-six (36) months of the contract in an amount not to exceed the average of the Consumer Price Index for all Urban Consumers, Not Seasonally Adjusted.

**Fiscal Impact:**

Estimated sixty (60) month expenditure not to exceed: \$8,687,413.15

Funding is derived from the Departments of Real Estate Management, Parks and Conservation Resources, Public Works and Utilities operating budgets.

**Staff Member Responsible:**

Andrew W. Pupke, Director, Real Estate Management  
Paul Cozzie, Director, Parks and Conservation Resources  
Randi Kim, Director, Utilities  
Rahim Harji, Director, Public Works  
Joe Lauro, Director, Purchasing

**Partners:**

N/A

**Attachments:**

Bid Tabulation