



Pinellas County

Staff Report

File #: 16-1200D, **Version:** 1

Subject:

Approval of Ranking of Firms and Agreement with Cigna Dental Health of Florida, Inc. for Requirements of Group Dental Self-Funded (PPO) Benefits.

Recommended Action:

Approval of ranking of firms and execution of agreement by the County Administrator with the number one ranked firm Cigna Dental Health of Florida, Inc. for Group Dental Self-Funded (PPO) Benefits.

156-0267-P(JA) in the amount of \$18,970,705.00 for a term of sixty (60) months beginning January 1, 2017.

Strategic Plan:

Create a Quality Workforce in a Positive, Supportive Organization

1.3 Make workforce safety and wellness a priority

1.4 Maintain a fair and competitive compensation package

Summary:

The dental self-funded benefits contract expires December 31, 2016. In order to continue benefits without interruption, the County Administrator is requested to execute the agreement pertaining to the new Group Dental Self-Funded (PPO) Benefits contract with ratification by the Board of County Commissioners (Board) at a later date.

Background/Explanation:

The Purchasing Department on behalf of Human Resources (HR) released the request for proposal (RFP) on May 27, 2016 for dental self-funded benefits. An evaluation was held on July 12, 2016 with a final recommendation received from HR on July 18, 2016.

The firms in order of ranking are on the attached ranking spreadsheet.

HR was unable to complete the contracting process for approval by the Board prior to the expiration of the current agreement. In order to ensure uninterrupted benefits to employees across the Unified Personnel System (UPS), the Board delegated the item to the County Administrator for execution at its December 13, 2016 meeting, with ratification by the Board set to occur at the first meeting in January 2017.

The new contract will provide employees with the same schedule of benefits as the current program, with no increase in costs to the County, employees or retirees for 2017. Consistent with the current program employees have the option of this dental PPO coverage or the fully insured dental DHMO benefits. The network of dental providers is unchanged.

The negotiation process yielded an administrative fee reduction of \$6,000.00 (2%) annually.

Fiscal Impact:

Sixty (60) month claims expenditures not to exceed:	\$18,529,105.00
Sixty (60) month administrative fee expenditures not to exceed:	\$ 441,600.00

Total sixty (60) month expenditures not to exceed:	\$18,970,705.00
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Funds are derived from the HR Employee Benefits Fund

Delegated Authority:

Authority for the County Administrator to execute these documents is granted under Other Delegated Authority per the Board meeting held December 13, 2016 Item No. 29.

Staff Member Responsible:

Holly Schoenherr, Director, Human Resources Department
Joe Lauro, Director, Purchasing Department

Partners:

N/A

Attachments:

Services Agreement

Ranking Spreadsheet