



Pinellas County

Staff Report

File #: 16-454A, Version: 1

Subject:

Award of bid to Carousel Industries of North America, Inc. for the maintenance and repair services of 9-1-1 equipment.

Recommended Action:

Approve the award of bid to Carousel Industries of North America, Inc. for the maintenance and repair services of 9-1-1 equipment.

Bid no. 156-0302-M (RG); in the amount of \$3,113,188.87; for sixty (60) months on the basis of being the lowest responsive, responsible bid meeting specifications.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

This contract is for the repair and maintenance services of 9-1-1 Customer Premises Equipment, and Symon Display Boards located at multiple Public Safety Answering Points (PSAP) throughout the County. The contract provides a full-time onsite technician to work at various PSAP sites specified by the Regional 9-1-1 Director and in addition provides for the supply and installation of future equipment and software, as required.

The maintenance service pricing structure is based on a fixed annual price for each PSAP location; pricing for the onsite resource is based on a fixed hourly rate. An on-call technician will also be provided for after hours, weekends and holidays to service all calls related to equipment failures. New equipment purchases receive a twenty percent (20%) discount off the manufacturer's retail price list.

The contract term is for sixty (60) months commencing July 1, 2016 through June 30, 2021.

Background Information:

On April 8, 2016, the Purchasing department, on behalf of the Department of Safety and Emergency Services, released an invitation to bid for the above referenced services, resulting in four (4) bid submittals. This contract replaces a prior contract expiring June 30, 2016.

Fiscal Impact:

Sixty (60) month expenditure as follows:

Maintenance services not to exceed \$1,073,771.87

On-site resource service not to exceed \$556,400.00

New equipment purchases expenditure not to exceed \$1,200,000.00

Unspecified work not to exceed \$ 283,017.00

Total sixty (60) month expenditure not to exceed \$3,113,188.87

Funding is derived from E9-1-1 Service Fund fees

Staff Member Responsible:

Chuck Freeman, Director, Regional 9-1-1 Division

Joe Lauro, Director, Purchasing Department

Partners:

St. Petersburg PD

Clearwater PD

Largo PD

Pinellas Park PD

Tarpon Springs PD

Attachments:

Bid Tabulation