



# Pinellas County

## Legislation Details (With Text)

**File #:** 20-896A **Version:** 1  
**Type:** Contract/Agreement **Status:** Passed  
**File created:** 5/11/2020 **In control:** County Administrator  
**On agenda:** 6/2/2020 **Final action:** 6/2/2020  
**Title:** Second Amendment to the Agreement with The Southern Group of Florida, Inc. for State Governmental Relations services.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. FE 2nd Amendment to Agreement with Southern Group of Florida, 2. Second Amendment

Date	Ver.	Action By	Action	Result
6/2/2020	1	Board of County Commissioners	approved	Pass

### **Subject:**

Second Amendment to the Agreement with The Southern Group of Florida, Inc. for State Governmental Relations services.

### **Recommended Action:**

Approval of the Second Amendment to the Agreement with The Southern Group of Florida, Inc. (Southern Group) for state governmental relations services.

- This contract provides the County with state focused legislative monitoring and policy strategy, agency and elected official policy recommendations including securing legislative appropriations.
- The Second Amendment extends the Agreement for twenty-four months and increases the contract \$156,000.00
- The Board of County Commissioners (Board) approved this contract on June 19, 2018 in the amount of \$156,000.00. The Division Director of Purchasing and Risk Management acknowledged a name change on January 31, 2020.

Contract No. 178-0174-P(LN), increase in the amount of \$156,000.00 for a revised total contract value of \$312,000.00 with an annual amount of \$78,000.00; effective through June 30, 2022. Authorize Chairman to sign and Clerk of Circuit Court to attest.

### **Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Ensure effective and efficient delivery of county services and support

### **Summary:**

The Second Amendment exercises the twenty-four (24) month term extension and increases the



contract \$156,000.00. This contract provides State Governmental Relations Services, including but not limited to: development of legislative strategy, policy recommendations to agencies and elected officials, monitoring legislation and policy, securing appropriations, and advocating for legislation consistent with the County's legislative program and priorities.

**Background Information:**

This contract was approved by the Board on June 19, 2018 in the amount of \$156,000.00. The First Amendment acknowledging a name change was approved by the Division Director of Purchasing and Risk Management on January 31, 2020.

**Fiscal Impact:**

Current approved total expenditure not to exceed:	\$156,000.00
Increase expenditure not to exceed:	\$156,000.00
Revised total contract expenditure not to exceed:	\$312,000.00

Revised total annual expenditure not to exceed:	\$ 78,000.00
---	--------------

Funding is included in the FY20 General Government Budget within the General Fund and is requested in the FY21 Budget for this purpose.

**Staff Member Responsible:**

Brian Lowack, Intergovernmental Liaison, Office of the County Administrator  
Merry Celeste, Division Director, Purchasing and Risk Management, Administrative Services

**Partners:**

N/A

**Attachments:**

Second Amendment