



# Pinellas County

## Staff Report

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**File #:** 17-125A, **Version:** 1

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### **Subject:**

Approval of ranking of firm and agreement with EmCare, Inc. to provide medical direction services.

### **Recommended Action:**

Approval of ranking of firm and execution of the agreement by the Board of County Commissioners acting as the Pinellas County Emergency Medical Services Authority, with EmCare, Inc. for medical direction services.

Contract No. 167-0194-P(JA) in an average annual amount of \$814,358.00, for a five (5) year term total of \$4,071,790.00. Chairman to sign and Clerk to attest.

### **Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of county services and support

### **Summary:**

This contract provides for all medical direction services for the Pinellas County EMS system, as well as online medical control on a continual basis twenty-four (24) hours a day / seven (7) days a week, as required under provisions Sections 54-27 through 54-66 of the Pinellas County Code, Chapter 401 of the Florida Statutes, and Chapter 64J-2 of the Florida Administrative Code.

Services will also include:

- 1) Management and continuous operation (including during times of disaster or declared emergencies) of Online Medical Control (OMC) by physicians;
- 2) Protocol and policy review, clinical leadership and oversight of the Pinellas County EMS System (Offline Medical Control);
- 3) Oversight of re-certification of all system personnel;
- 4) Review and approval of medical supply and equipment standards, and authorizing changes to such standards;
- 5) Review and approval of all training materials and curriculum produced and delivered by the Continuing Medical Education (CME) Program. Proactively provide feedback on the training needs of EMS personnel;
- 6) Emergency field response and scene observation to meet State EMS requirements.

### **Background Information:**

A request for proposal (RFP) was released on March 15, 2017 resulting in one (1) response. This was expected due to the specialized nature of services and size of the contract as well as lack of local presence. The County notified a total of 241 vendors of the RFP. The single proposal was reviewed by an evaluation team on May 2, 2017 receiving a qualified ranking, per attached ranking spreadsheet.

**Fiscal Impact:**

Annual Professional Services and Related Services, including: Site Medical Director, Associate Medical Director(s), CME/Travel, Online Medical Control, Insurance and Fees:

Year 1	\$ 796,856.00
Year 2	\$ 805,469.00
Year 3	\$ 814,219.00
Year 4	\$ 823,108.00
Year 5	\$ 832,138.00
Five Year Contract Total:	\$4,071,790.00

Funding is derived from the emergency medical service ambulance and first responder budgets.

**Staff Member Responsible:**

James Fogarty, Director, Department of Safety and Emergency Services  
Joe Lauro, Director, Purchasing Department

**Partners:**

N/A

**Attachments:**

Services Agreement  
Ranking Spreadsheet