



Pinellas County

Staff Report

File #: 21-2259A, Version: 1

Subject:

Award of bid to F.H. Paschen, S.N. Nielsen & Associates LLC, Commercial Interiors, Inc., Centennial Contractors Enterprises, Inc., Caladesi Construction Co., Astra Construction Services, LLC, and Foresight Construction Group, Inc. for requirements of Job Order Contracting for the Department of Administrative Services.

Recommended Action:

Approval of the award of bid to F.H. Paschen, S.N. Nielsen & Associates LLC, Commercial Interiors, Inc., Centennial Contractors Enterprises, Inc., Caladesi Construction Co., Astra Construction Services, LLC and Foresight Construction Group, Inc. for requirements of Job Order Contracting (JOC) for the Department of Administrative Services (DAS).

- This contract is designed to be utilized by DAS for small to medium size construction projects.
- Six responsive bids received with award recommendation in the amount of \$4,000,000.00 upset limit to each contractor for a total award of \$24,000,000.00 based on the lowest responsive, responsible price multipliers received meeting specifications.
- Duration of the contracts shall be for five years with price multipliers fixed for the term of the contract.
- JOC contracting has been very successful to date, delivering small to medium size construction related projects in an expedited and efficient manner.
- The utilization of JOC as a delivery process provides an average of 4-5-month time savings per project as compared to other construction delivery processes.
- The Small Business Enterprise goal for individual job orders is 15% for this contract and will be applied and monitored when job orders are facilitated.
- This JOC contract replaces the current JOC contract which will expire at the end of this fiscal year.

Contract No. 22-0042-CP(MJ), in the amount of \$24,000,000.00 for five years with fixed price multipliers for the term of the contract; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Foster Continual Economic Growth and Vitality

4.4 Invest in infrastructure to meet current and future needs

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of county services and support

Summary:

The purpose of this contract is to deliver small to medium size construction-related projects on an as

needed basis over the five-year contract duration utilizing the six awarded vendors.

Background Information:

On March 1, 2022, the Purchasing and Risk Management Division released an invitation to bid with six responsive bids received. Award recommended to F.H. Paschen, S.N. Nielsen & Associates LLC, Commercial Interiors, Inc., Centennial Contractors Enterprises, Inc., Caladesi Construction Co., Astra Construction Services and Foresight Construction Group. based on the lowest responsive, responsible price multipliers received meeting specifications.

In July 2007, the Board of County Commissioners approved the JOC construction delivery method for building repair, maintenance, and small to medium construction projects.

This JOC contract provides the County with a construction delivery system utilizing multiple contractors in a structured pricing program for construction projects. This system dramatically reduces construction administration time.

Qualified contractors bid an adjustment factor or multiplier against a fixed-priced construction catalog developed specifically for the County by the Gordian Group, the County's current JOC consultant. When a project is requested, pricing is derived from the construction catalog utilizing the fixed multiplier provided by each awarded contractor.

Fiscal Impact:

Total estimated expenditure not-to-exceed: \$24,000,000.00

The total contract amount will be divided among six (6) contractors for a \$4,000,000.00 upset limit to each vendor.

Funding is derived from the various Capital Improvement Program (CIP) funds as individual job orders are issued.

Staff Member Responsible:

Derek Weaver, Manager, Design and Construction, Administrative Services

Joe Lauro, Director, Administrative Services

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Partners:

N/A

Attachments:

Agreement(s)

Bid Tabulation