



# Pinellas County

## Staff Report

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File #: 20-553A, Version: 1

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### **Subject:**

Ranking of firms and agreement with Citizens Rx, LLC for Indigent Health Program-Pharmacy Services.

### **Recommended Action:**

Approval of the ranking of firms and agreement with Citizens Rx, LLC (Citizens) for Indigent Health Program-Pharmacy Services.

- This contract continues access to critical medications for low income, uninsured and homeless individuals through the Pinellas County Health Program and Healthcare for the Homeless Program.
- In Fiscal Year 2019, the program provided 103,173 prescriptions for low income and homeless clients suffering from illness and chronic conditions.
- Two firms submitted proposals; Citizens was selected as the highest ranked firm and is recommended for award by the Human Services Department.
- The agreement has a term of sixty months with a service start date of October 1, 2020 with total expenditure of \$25,000,000.00.
- This contract replaces a current contract that is expiring on September 30, 2020 held by Citizens Rx, LLC since 2015.

Contract No.190-0362-P(LN) in an annual amount of \$5,000,000.00 for a sixty (60) month contract value of \$25,000,000.00. Authorize the Chairman to sign and the Clerk of Circuit Court to attest.

### **Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community.

2.2 Be a facilitator, convener, and purchaser of services for those in need.

2.4 Support programs that seek to prevent and remedy the causes of homelessness and move individuals and families from homelessness to permanent housing.

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

### **Summary:**

This contract continues to provide accessible, high quality pharmacy services to eligible clients of the PCHP and HCH. The Board of County Commissioners established the health program in 2008 to provide quality health care services for low income (100% federal poverty level), uninsured

individuals between the ages of 18 and 64 who do not maintain or are otherwise ineligible for other types of medical insurance. The Health Program offers primary care services for homeless individuals through the MMU.

In FY19, the program provided 103,173 prescriptions for low income and homeless clients suffering from illness and chronic conditions.

**Background Information:**

An RFP was released on February 6, 2020, requiring re-solicitation due to lack of competition on March 19, 2020 yielding two (2) responsive submittals. Citizens was selected as the highest ranked firm with negotiations centered around several factors, including fee schedule and deliverables. The contract has a term of sixty (60) months beginning October 1, 2020. The firms in order of ranking are attached on the ranking spreadsheet.

**Fiscal Impact:**

Total estimated expenditure not to exceed: \$25,000,000.00

Annual estimated expenditure not to exceed: \$5,000,000.00

Funding for this is derived from the Human Services' FY21 Proposed Budget for low income and homeless health services.

**Staff Member Responsible:**

Daisy Rodriguez, Director, Human Services

Merry Celeste, Division Director, Purchasing and Risk, Administrative Services

**Partners:**

N/A

**Attachments:**

Services Agreement

Ranking Spreadsheet