



Pinellas County

Staff Report

File #: 23-0358A, Version: 1

Subject:

Award of bid to Wholesale Landscape Supply d/b/a Big Earth Landscape Supply and Southern Landscaping Materials for requirements of Roadway and Landscape materials - a Tampa Bay Area Purchasing Cooperative contract.

Recommended Action:

Award of bid to Wholesale Landscape Supply d/b/a Big Earth Landscape Supply and Southern Landscaping Materials for requirements of Roadway and Landscape materials - a Tampa Bay Area Purchasing Cooperative contract.

- This Cooperative contract, administered by the County, is for roadway and landscape materials necessary for roadway improvements and various improvements to grounds and landscapes including the requirements for the cities of Clearwater, Dunedin, Oldsmar, St. Petersburg, and Tarpon Springs.
- Each participating agency is responsible for facilitating their own contract award.
- Three bids were received with Wholesale Landscape Supply dba Big Earth Landscape Supply recommended for award in the amount of \$812,780.00 for delivered line items 2, 7-9, 11-15, 17, 18 and pickup line items 1, 2, 4-12, 14, 15, 17-19 and Southern Landscaping Materials recommended for award in the amount of \$452,095.00 for delivered line items 1, 3-6, 10, 19, 20 and pickup line items 3, 13, 20 on the basis of being the lowest, responsive, and responsible bids received meeting specifications for County requirements.
- In comparison to the prior contract, pricing has increased an estimated amount of 23.7% for picked-up materials and 38.4% for delivered materials.
- Funding for this twelve-month agreement is derived from requisitioning department's operating budgets. Cooperative participants are responsible for their own funding.

Contract No. 23-0077-B in the total not to exceed amount of \$1,264,875.00 for the County, effective for a period of twelve months; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Practice Superior Environmental Stewardship

3.2 Preserve and manage environmental lands, beaches, parks, and historical assets

3.3 Protect and improve the quality of our water, air, and other natural resources

Deliver First Class Service to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

Summary:

This Tampa Bay Area Purchasing Cooperative Contract is for the annual requirements of road and

landscape materials, administered by Pinellas County containing requirements from the Cities of Clearwater, Dunedin, Pinellas Park, Oldsmar, and Tarpon Springs. Cooperative participants are responsible for issuance of their own awards and purchase authorizations.

These materials are necessary for roadway improvements and ground repairs; stabilization of soils at shoulders, ditches and stormwater ponds, and various improvements to grounds/landscapes. To best meet the needs of all participating County departments and cooperative agencies, materials were solicited for award on both delivered and picked up basis.

The contract contains a provision for unit price adjustments (increase/decrease) at twelve-month intervals after the date of award and thereafter annually for the life of the contract, based on the average of the Producer Price Index - Nonmetallic Mineral Products or 10%, whichever is less. This contract contains four (4), twelve (12) month extensions.

Background Information:

On September 14, 2022, the Purchasing and Risk Management Division, on behalf of the Public Works Department and Cooperative participants, released an invitation to bid with the intent to establish a contract for supply of roadway and landscape materials. Three bids were received on October 4, 2022, with award recommendation to Wholesale Landscape Supply dba Big Earth Landscape Supply and Southern Landscaping Materials. The contracts were signed and approved by County Legal. The time between bid opening and signed contracts from vendors was due to finalizing the contract documents with the vendors.

Fiscal Impact:

Pinellas County twelve (12) month expenditure not to exceed: \$1,264,875.00

Funding is provided through each requisitioning department's operating budget. Cooperative participants are responsible for their own funding.

Staff Member Responsible:

Kelli Hammer Levy, Director, Public Works
Merry Celeste, Division Director, Purchasing & Risk
Joe Lauro, Director, Administrative Services

Partners:

City of Clearwater
City of Dunedin
City of Oldsmar
City of St. Petersburg
City of Tarpon Springs

Attachments:

Goods and Services Agreement (2)
Bid Tabulation