



Pinellas County

Staff Report

File #: 15-450, **Version:** 1

Subject:

Ranking of firms and execution of agreements with eight firms for mechanical, electrical, and plumbing engineering services.

Recommended Action:

Approve the ranking of firms and agreements with the eight highest ranked firms for continuing mechanical, electrical, and plumbing engineering services.

1. Engineering Matrix, Inc.
2. Global Sanchez, Inc.
3. Hahn Engineering, Inc.
4. KPI Engineering, Inc.
5. Long & Associates Architects/Engineers, Inc.
6. Phoenix Engineering Group, Inc.
7. TLC Engineering for Architecture, Inc.
8. VoltAir Consulting Engineers, Inc.

Contract No. 145-0422-CN(RW); the upset limit over the five (5) year term is \$500,000.00 for each firm for a total of \$4,000,000.00; Chairman to sign and Clerk of Circuit Court to attest.

Strategic Plan:

Foster Continual Economic Growth and Vitality

4.4 Invest in infrastructure to meet current and future needs

Summary:

The purpose of this contract is to provide a mechanical, electrical and plumbing engineering, technical and construction management services to support numerous projects identified in the Capital Improvement Plan (CIP).

The firms, in order of ranking, are attached on the ranking spreadsheet.

Background Information:

On October 9, 2015, the Purchasing Department, in accordance with the Consultant Competitive Negotiation Act (CCNA) and on behalf of the Real Estate Management Department, released a Request for Proposal (RFP) with to obtain the services of qualified consulting engineering firms for mechanical, electrical, and plumbing engineering projects. The ranking of firms was completed December 18, 2015.

An agreement with each of the eight (8) firms has been negotiated by staff and is presented to the Board for consideration. All rates for prime consultants and sub-consultants were evaluated to determine competitiveness based on current market conditions. Negotiations achieved rate reductions ranging from three (3) to twenty (20) percent as compared to the original submittals.

The hourly rates provided by all firms are fully burdened including labor, direct and indirect overhead, profit, and travel within the Tampa Bay Metropolitan Statistical Area (TBMSA). Travel outside of the TBMSA will be reimbursed in accordance with Florida Statutes. There is no markup allowed for sub-consultants and the rates are fixed for the term of the contract. The contract term is for five (5) years and is effective upon execution of the agreement. The County reserves the right to renegotiate rates, if there is a substantial change in market conditions.

Fiscal Impact:

The upset limit over the five (5) year term of the contract is \$500,000.00 for each firm for a total of \$4,000,000.00. The County Administrator has delegated authority to increase the upset limits of contract purchase orders pertaining to this contract pending the negotiated rates remain the same.

Seventy-five percent (75%) of funding is derived from various CIP budgets and twenty-five percent (25%) is derived from operating budgets per individual work assignments on a multiple year/multiple work assignment basis.

Staff Member Responsible:

Andrew Pupke, Director, Real Estate Management
Joe Lauro, Director, Purchasing

Partners:

N/A

Attachments:

Agreements
Contract Review
Ranking Spreadsheet