



Pinellas County

Staff Report

File #: 20-2179A, Version: 1

Subject:

Award of bid to Interconn Resources LLC for requirements of natural gas; a Tampa Bay Area Purchasing Cooperative contract.

Recommended Action:

Approval of the award of bid to Interconn Resources LLC for requirements of natural gas; a Tampa Bay Area Purchasing Cooperative (Cooperative) contract.

- This Cooperative contract is for annual requirements of natural gas.
- Two bids were received with Interconn Resources LLC as the lowest responsive, responsible bidder in the amount of \$6,293,968.08.
- This contract is facilitated and administered by the Department of Administrative Services; Cooperative participants include the City of St. Petersburg and Hillsborough Community College.
- Cooperative participants are responsible for issuance of their own awards and funding; Cooperative expenditures for the sixty-month term, less County requirements, total \$683,197.38, for a total County and Cooperative expenditure in the amount of \$6,977,165.46.
- This contract replaces the current contract which was awarded by the Board of County Commissioners on June 20, 2017.

Bid No. 21-0063-B (DG) for an average annual amount of \$1,258,793.62 with a sixty-month term total of \$6,293,968.08 on the basis of being the lowest responsive, responsible bid meeting specifications. Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers
5.2 Be responsible stewards of the public's resources.

Summary:

The purpose of this contract is for the supply and management of natural gas utilizing a gas marketer to provide coordination and scheduling of gas transportation and services from a local natural gas distribution company for delivery to County locations. This is a Cooperative contract containing requirements for the City of St. Petersburg and Hillsborough Community College.

Background Information:

On October 27, 2020, the Purchasing and Risk Management Division, on behalf of cooperative participants, released an invitation to bid with the intent to establish a contract for the supply and

management of natural gas. Two bids were received with Interconn Resources LLC as the lowest responsive, responsible bidder.

This contract replaces the current contract which was awarded by the Board on June 20, 2017.

County departments currently utilizing large quantities of natural gas are: Utilities, Solid Waste, Airport, and Administrative Services.

Cooperative participants are responsible for issuance of their own awards and funding in the amount of \$683,197.38.

Fiscal Impact:

County estimated five-year expenditure not to exceed: \$6,293,958.08

Estimated County average annual expenditure not to exceed: \$1,258,793.62

Funding is derived from requisitioning departments operating budgets.

Cooperative participants are responsible for their own funding.

Staff Member Responsible:

Andrew Pupke, Division Director, Facilities and Real Property, Administrative Services
Merry Celeste, Division Director, Purchasing and Risk Management, Administrative Services
Joe Lauro, Director, Administrative Services

Partners:

City of St. Petersburg
Hillsborough Community College

Attachments:

Services Agreement
Bid Tabulation