



Pinellas County

Staff Report

File #: 21-269D, Version: 1

Subject:

Increase the upset limit to the contract with Charter Communications Operating, LLC, as requested by the Business Technology Services Department, for requirements of Metro-Ethernet/Wide Area Network services.

Recommended Action:

Approval and execution by the County Administrator to increase the upset limit to the contract with Charter Communications Operating, LLC, as requested by the Business Technology Services Department (BTS), for requirements of Metro-Ethernet/Wide Area Network (WAN) services.

- This contract provides Metro Ethernet and Wide Area Networking connectivity and Internet access services to County departments connecting over 60 locations as part of an enterprise County network.
- This upset limit increase provides for Fiber Connect - cable television services (Fiber Connect) at the County Public Safety Complex and the 49th-Street Jail Complex at an estimated annual expenditure of \$38,160.00, including an installation fee of \$5,000.00; total increase to the 5-year upset limit of \$195,800.00.
- While the current contract provides for Fiber Connect services, the locations and pricing were not finalized prior to Board of County Commissioners (Board) approval of the amended and restated Agreement for Wide Area Network services on January 12, 2021. The Agreement was amended and restated to eliminate automatic renewals and provide for a five-year term.
- This contract was awarded by the Board on February 2, 2010 for a five-year term through February 1, 2015. On August 18, 2015, the Board approved the fifth amendment for a five-year term extension through February 1, 2020. On January 14, 2020, the Board approved the annual auto renewal term extension and increase to the Agreement and extended the contract term one year through February 1, 2021. Amendments one through four were previously approved by the County Administrator and provided for such revisions as bandwidth increases and relocation of services at certain County facilities. This Agreement was amended and restated by the Board on January 12, 2021, establishing an upset limit to the contract term in the amount of \$9,078,900.00.

Contract No. 089-0339-P(JJ); increase in the amount of \$195,800.00 for a revised total expenditure of \$9,274,700.00 through February 25, 2026.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources.

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

The increase provides for Fiber Connect - cable television services at the Pinellas County Public Safety Complex and the 49th Street Jail Complex. The total increase to the upset limit includes a one-time installation charge of \$5,000.00.

Background/Explanation:

This contract was awarded by the Board of County Commissioners (Board) on February 2, 2010 for a five-year term through February 1, 2015. On August 18, 2015, the Board approved the fifth amendment for a five-year term extension through February 1, 2020. On January 14, 2020, the Board approved the annual auto renewal term extension and increase to the Agreement and extended the contract term one year through February 1, 2021. Amendments one through four were previously approved by the County Administrator and provided for such revisions as bandwidth increases and relocation of services at certain County facilities. This Agreement was amended and restated by the Board on January 12, 2021, replacing the current annual auto-renewal term with a five-year term, and establishing an upset limit in the amount of \$9,078,900.00.

Fiscal Impact:

Current approved total contract expenditure not-to-exceed:	\$9,078,900.00
Increase 5-year contract expenditure not to exceed:	<u>\$ 195,800.00</u>
Revised total expenditure not to exceed:	\$9,274,700.00

Funding for this increase is derived from, and consistent with, the Facilities and Real Property Division of the Administrative Services Department FY21 adopted operating budget and FY22 requested operating budget

Delegated Authority:

Authority for the County Administrator to approve and execute this request is granted under Code Section 2-62(a)(2).

Staff Member Responsible:

Jeff Rohrs, Chief Information Officer, Business Technology Services
Andrew W. Pupke, Division Director, Facilities and Real Property Division, Administrative Services
Merry Celeste, Division Director, Purchasing and Risk Management
Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

Service Order # 12111377
Service Order # 12103400