



Pinellas County

Staff Report

File #: 23-0226A, Version: 1

Subject:

Ranking of firms and agreement with NewGen Strategies and Solutions, LLC for Solid Waste and Waste Diversion Consulting Services.

Recommended Action:

Approval of the ranking of firms and agreement with the number one ranked firm, NewGen Strategies and Solutions, LLC (NewGen) for Solid Waste and Waste Diversion Consulting Services.

- This contract provides technical assistance with Solid Waste and waste diversion programs, contract development, program evaluation, waste audits, composition studies, and market evaluations.
- Two submittals were received with an award recommendation to the top ranked firm NewGen in the amount of \$1,849,100.00 over sixty months; this agreement contains provision for one twenty-four-month extension.
- This contract replaces Contract No. 167-0463-P, which expired on February 28, 2023. The not-to-exceed amount of the 60-month contract was \$1,233,750.00.
- Solid Waste will assign work to NewGen using individual task orders.
- While this agreement will create purchasing availability, it does not guarantee that a contract amount will be spent. The Solid Waste Department may use up to the full amount.
- Funding is budgeted in the Fiscal Year (FY) 2023 Adopted Budget and preliminarily in the FY24 departmental budget request.

Contract No. 22-0644-P in an annual estimated expenditure of \$369,820.00 for a not to exceed amount of \$1,849,100.00, effective for 60-months; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Practice Superior Environmental Stewardship

3.4 Reduce/reuse/recycle resources including energy, water, and solid waste

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

Summary:

This contract provides consultant services for solid waste reduction and recycling programs. Services include but are not limited to aiding in the performance assessment of existing recycling programs, expansion of existing solid waste recycling programs, and the implementation feasibility of new solid waste management and recycling programs. NewGen will also provide technical assistance with contract development, program evaluation, waste audits, composition studies, and market evaluations.

Background Information:

The Purchasing and Risk Division released a request for proposal for this project on September 1, 2022. Ranking of firms was determined by the evaluation committee on November 15, 2022, with final negotiation of the agreement concluding on March 7, 2023.

This agreement replaces Contract No. 167-0463-P which expired on February 28, 2023.

Fiscal Impact:

Total contract not-to-exceed: \$1,849,100.00

Funding is derived from the operating budget of the Department of Solid Waste.

Staff Member Responsible:

Paul Sacco, Director, Solid Waste

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Joe Lauro, Director, Administrative Services.

Partners:

N/A

Attachments:

Agreement

Final Ranking of Firms