



# Pinellas County

## Staff Report

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File #: 22-1816A, Version: 1

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### **Subject:**

Fifth Amendment to the Behavioral Health Consulting Services Agreement with KPMG, LLP for the evaluation of the Pinellas County Adult Behavioral Health System.

### **Recommended Action:**

Approval of the Fifth Amendment (extension and increase) to the Behavioral Health Consulting Services Agreement with KPMG, LLC for the evaluation of the Pinellas County Adult Behavioral Health System.

- The original contract and subsequent approved amendments provided for support to identify, develop, and implement innovative solutions to elevate the behavioral health system of care in Pinellas County, to include the development of an actionable strategic plan, development, and implementation of an optimal data set, and the research, design, and procurement support of a CAM.
- The Fifth Amendment with KPMG provides for twelve months of support for the implementation of a behavioral health Coordinated Access Model (CAM) in partnership with the Human Services Department and the County's contracted CAM provider, Unite USA, Inc.
- The current Agreement expires on July 31, 2023, and this amendment will extend the term through December 31, 2023, to provide for full delivery of twelve months of support and validation of any remaining deliverables under the current agreement.
- Funding in an amount not to exceed \$1,295,000.00 has been identified in the Human Services General Fund Appropriation for Fiscal Year 2023.
- The original agreement was approved by the Board of County Commissioners (Board) on December 10, 2019, in the amount of \$464,742.00 for a twelve-week engagement over four phases: define, discover, design, and recommendations.
  - a.) The First Amendment approved May 1, 2020, by the County Administrator provided a 90-day no-cost extension to allow for public presentation and discussion during a time of travel and other restrictions due to COVID-19.
  - b.) The Second Amendment, approved by the Board on October 20, 2020, for an increase in the amount of \$555,000.00, provided funding for Phase 2 which included the development and implementation of an ODS and increase the contract duration to July 31, 2021.
  - c.) The Third Amendment, approved by the Board on June 8, 2021, for an increase in the amount of \$1,100,000.00 and a revised total contract amount of \$2,119,742.00, provided for the first part of Phase 3, the research, design, and procurement support for the CAM, and increased the contract duration to July 31, 2022.
  - d.) The Fourth Amendment, approved by County Administrator on August 01, 2022,

provided an extension until July 31, 2023, at no cost to the County to provide time for the completion of activities related to the CAM research, design, and procurement support.

Contract No. 190-0003-LI(PLU) increase in the amount of \$1,295,000.00 for a revised total contract value of \$3,414,742.00 through July December 31, 2023; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

### **Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

2.2 Be a facilitator, convener, and purchaser of services for those in need

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

### **Summary:**

This Fifth Amendment will provide continued support for Phase 3 of the plan to elevate behavioral health in Pinellas County by providing twelve (12) months of implementation support for the recently procured CAM. Through this amendment, KPMG will provide project oversight and vendor support, performance support and outcome monitoring, system testing, and support for CAM expansion efforts.

### **Background Information:**

In December of 2019, following a competitive process through the Purchasing & Risk Division, the County entered into an agreement with KPMG for an actionable strategic plan that would enhance and elevate the Pinellas County Adult Behavioral Health System. The resulting strategic report (Phase 1) outlined pathways toward an improved system of care. KPMG further recommended prioritizing two key actions:

1. Establish a systemic performance management approach collectively with all funders and contractual ODS requirements for all providers (Phase 2).
2. Establish a robust CAM with a 1-800 number, standardized screening, triage, scheduling practices, and evaluation of current provider systems (Phase 3).

The original agreement was approved by the Board of County Commissioners (Board) on December 10, 2019, in the amount of \$464,742.00 for a twelve-week engagement over four phases: define, discover, design, and recommendations.

Subsequent amendments included:

\* The First Amendment approved May 1, 2020, by the County Administrator provided a 90-day no-cost extension to allow for public presentation and discussion during a time of travel and other

restrictions due to COVID-19.

\* The Second Amendment, approved by the Board on October 20, 2020, for an increase in the amount of \$555,000.00, provided funding for Phase 2 which included the development and implementation of an ODS and increase the contract duration to July 31, 2021.

\* The Third Amendment, approved by the Board on June 8, 2021, for an increase in the amount of \$1,100,000.00 and a revised total contract amount of \$2,119,742.00, provided for the first part of Phase 3, the research, design, and procurement support for the CAM, and increased the contract duration to July 31, 2022.

\* The Fourth Amendment, approved by County Administrator on August 01, 2022, provided an extension until July 31, 2023, at no cost to the County to provide time for the completion of activities related to the CAM research, design, and procurement support.

**Fiscal Impact:**

Current agreement not to exceed:	\$2,119,742.00
Amendment 5 increase:	\$1,295,000.00
Revised total contract not to exceed:	\$3,414,742.00

Funding in an amount not to exceed \$1,295,000.00 has been identified in the Human Services General Fund Appropriation for FY23 by a decision package approved and added on 6/16/2022 of \$1,300,000.00.

**Staff Member Responsible:**

Karen Yatchum, Director, Human Services  
Merry Celeste, Division Director, Purchasing & Risk  
Joe Lauro, Director, Administrative Services

**Partners:**

Unite USA, Inc.  
Pinellas County Behavioral Health System of Care Partners

**Attachments:**

Fifth Amendment