



Pinellas County

Staff Report

File #: 21-2138A, Version: 1

Subject:

Purchase authorization with CDW Government LLC and SHI International Corp for information technology solutions and services as requested by the Business Technology Services department.

Recommended Action:

Approval of the purchase authorization with CDW Government LLC and SHI International Corp for information technology solutions and services as requested by the Business Technology Services department (BTS).

- This purchase authorization will provide a mechanism for BTS and other County departments to purchase software, hardware, and related services to support as needed operational needs.
- The purchase authorization amount reflects BTS department's anticipated annual expenditure for County needs.
- Pricing is based on the Omnia Partner's Contract No. 2018011-01 with the City of New Mesa, Arizona (lead agency) while using County terms and conditions.
- Total contract expenditure not to exceed \$1,900,000.00 through February 28, 2023. Vendors on this purchase authorization are as follows:
 - CDW not to exceed \$950,000.00.
 - SHI not to exceed \$950,000.00.
- This contract replaces Contract Nos. 189-0450-PB and 189-0455-PB.

Contract No. 21-0201-PB (SCB) in the not to exceed amount of \$1,900,000.00 through February 28, 2023.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources 5.3 Ensure effective and efficient delivery of county services and support

Summary:

Approval and execution of these agreements will provide a mechanism for BTS, and other departments, to purchase a full range of information technology solution products and services to meet varying requirements of the County through CDW and SHI. Pricing is based on Contract No. 2018011-01 with the City of New Mesa, Arizona.

Background Information:

BTS has used the Omnia Partners Contract with CDW through the City of Mesa, Arizona in the past and is comprised of a comprehensive product and service offerings list. This contract utilizes County terms and conditions while also incorporating the price catalogue from the City of New Mesa, Arizona Contract No. 2018011-01.

Fiscal Impact:

CDW Agreement amount not to exceed: \$950,000.00

SHI Agreement amount not to exceed: \$950,000.00

Total amount through February 28, 2023: \$1,900,000.00

Funding is derived from the BTS department operating budget.

Staff Member Responsible:

Jeff Rohrs, Chief Information Officer, Business Technology Services

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

Agreements