



# Pinellas County

## Staff Report

---

**File #:** 21-743A, **Version:** 1

---

**Subject:**

Award of bid to Lawns Today, LLC for requirements of maintenance of roadway medians, rights-of-way, ponds and outparcels.

**Recommended Action:**

Approval of the rejection of bids from DeAngelo Brothers, LLC and A Low Cost Lawn Service, LLC for submitting bids which were not completely priced and hence could not be compared to other responsive bids.

Approval of the award of bid to Lawns Today, LLC for requirements of maintenance of roadway medians, rights-of-way, ponds and outparcels.

- This contract is for cyclical grounds maintenance of landscaped roadway medians, adjoining right-of-way, and related storm water mitigation ponds and county-owned outparcels.
- Three responsive bids were received with Lawns Today, LLC as the lowest responsive, responsible bidder in the amount of \$1,177,287.00.
- Lawns Today, LLC is a County certified Small Business Enterprise.

Bid No. 21-0373-B(DG) for an average annual expenditure of \$392,429.00 with a thirty-six-month term total of \$1,177,287.00 based on being the lowest responsive, responsible bid meeting specifications. Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

**Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.5 Enhance pedestrian and bicycle safety

Practice Superior Environmental Stewardship

3.1 Implement green technologies and practices where practical

3.3 Protect and improve the quality of our water, air and other natural resources

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

**Summary:**

The purpose of this contract is for the cyclical maintenance of landscaped roadway medians, adjoining right-of-way, and related storm water mitigation ponds and county-owned outparcels as and when required by the Public Works Department.

**Background Information:**

On February 25, 2021, the Purchasing and Risk Management Division, on behalf of the Public Works Department released an invitation to bid with the intent to establish a contract for the maintenance of roadway medians, rights-of-way, ponds and outparcels. Four (4) bids were received with Lawns Today, LLC deemed as the lowest responsive, responsible bidder. This contract replaces the current contract which was approved by the Board on April 24, 2018 with a thirty-six-month expenditure of \$1,858,881.20.

**Fiscal Impact:**

Estimated thirty-six (36) month expenditure not-to-exceed: \$ 1,177,287.00

Estimated average annual expenditure: \$392,429.00

Funding is derived from the Public Works operating budget.

**Staff Member Responsible:**

Kelli Hammer Levy, Director, Public Works

Merry Celeste, Director, Purchasing and Risk Management Division, Administrative Services

Joe Lauro, Director, Administrative Services

**Partners:**

N/A

**Attachments:**

Services Agreement

Bid Tabulation