



# Pinellas County

## Staff Report

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**File #:** 15-665, **Version:** 1

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**Subject:**

Award of bid to Dynamic Security, Inc. for security guard services - Tampa Bay Area Purchasing Cooperative.

**Recommended Action:**

Approval of rejection of bid from South Florida Elite Security Agency, Inc. on the basis of being non-responsive for not meeting bid specifications.

Approval of award of bid to Dynamic Security, Inc. (Dynamic Security) for requirements of security guard services on the basis of being the lowest responsive, responsible bid received meeting specifications.

Bid No. 145-0311-B(JJ) in the amount \$5,035,558.50 through December 31, 2020.

**Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community.

**Summary:**

This is a Tampa Bay Area Purchasing Cooperative (Cooperative) contract for requirements of security guard services, administered by the County including requirements for the City of St. Petersburg.

The bid includes a \$50,000.00 unspecified amount for the five (5) year term to provide for services such as courtesy patrol officers and armed security required for emergencies or unforeseen events.

The contract period is for five (5) years, containing a provision for price escalation/de-escalation the start of the fourth (4) year after award, not to exceed the average of the Consumer Price Index for all urban consumers.

**Background Information:**

On July 30, 2015, Purchasing released an invitation to bid resulting in thirteen (13) responses. Dynamic Security provided the lowest responsive, responsible bid meeting specifications.

**Fiscal Impact:**

County estimated 5-year expenditure not to exceed: \$4,881,988.50  
(including \$25,000 unspecified funds)

Cooperative estimated 5-year expenditure not to exceed: \$153,570.00  
(including \$25,000 unspecified funds)

Total estimated 5-year expenditure not to exceed: \$5,035,558.50

Funding for the County is derived from individual requesting department's operating budgets. Each Cooperative partner is responsible for funding its portion of the contract.

**Staff Member Responsible:**

Andrew Pupke, Director, Real Estate Management  
Joe Lauro, Director, Purchasing

**Partners:**

City of St. Petersburg

**Attachments:**

Attachment 1 - Contract review  
Attachment 2 - Bid tab