



# Pinellas County

## Staff Report

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**File #:** 18-1739A, **Version:** 1

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### **Subject:**

Resolution approving B8061851294 as a qualified applicant for the Qualified Target Industry Tax Refund program.

### **Recommended Action:**

Adopt a resolution approving B8061851294 as a qualified applicant pursuant to Section 288.106, Florida Statutes, and identify sources of local County financial support of Project B8061851294 as local participation in Qualified Target Industry Tax Refund program.

- Project B8061851294 is a logistics and distribution solutions provider that is considering expanding their existing operations in unincorporated Pinellas County. An estimated 33 employees are projected to be hired with annual pay scales of at least 115% of the average annual wage for the State of Florida. These earnings would result in an annual economic impact of \$2.6 million and a total of 62 direct and indirect new jobs. Additional sites the company is considering are in Georgia and Texas.
- The total tax refund is \$165,000.00, which is calculated at \$5,000.00 per job based on the 115% wage level and a high impact sector bonus. This incentive returns a portion of taxes paid by the business after the company meets its job creation and wage commitments. No more than 25% of the total refund approved may be taken in any single fiscal year.
- Florida Statute requires 20% local financial participation as tax refunds become due. Pinellas County would provide 100% of the local match, since the competitive location is in the unincorporated area. The total local financial support requested is \$33,000.00, which would be budgeted within the Department of Economic Development through the general fund. The tax refund will be paid over a series of fiscal years as determined by the State.

### **Strategic Plan:**

Foster Continual Economic Growth and Vitality

4.1 Proactively attract and retain businesses with targeted jobs to the county and the region

### **Summary:**

Project B8061851294 is a logistics and distribution solutions provider that is expanding with both job creation and capital investment components.

### **Background Information:**

Project B8061851294 is a logistics and distribution solutions provider that is expanding within unincorporated Pinellas County. The economic impact of the project's capital investment is \$269,729.00. An estimated 33 employees are projected to be hired with annual pay scales of at least 115% of the average annual wage for the State of Florida, which is \$46,346.00. These earnings

would result in an economic impact of \$2.6 million and a total of 62 direct and indirect new jobs. Additional sites the company is considering are in Georgia and Texas.

The economic impacts were calculated using the U.S. Bureau of Economic Analysis Regional Input Modeling System (RIMS II) Model for Pinellas County.

**Fiscal Impact:**

The total tax refund is \$165,000.00 which is calculated at \$5,000.00 per job with a total of 33 new jobs. The \$5,000.00 per job calculation is based on pay scales of at least 115% of the State of Florida's average annual wage, and a high impact sector bonus. This incentive returns a portion of taxes paid by the business after the company meets its job creation and wage commitments. Additionally, no more than 25% of the total refund approved may be taken in any single fiscal year.

Florida Statute requires 20% local financial participation as tax refunds become due. Project B8061851294 is requesting the Board of County Commissioners to provide 100% of the local match necessary to facilitate the State approval process due to the company expanding in unincorporated Pinellas County. The total local financial support requested is \$33,000.00, which is being requested through Pinellas County Government and will be budgeted within the Department of Economic Development through the general fund. The tax refund will be paid over a series of fiscal years as determined by the State.

**Staff Member Responsible:**

Michael Meidel, Director, Economic Development

**Partners:**

N/A

**Attachments:**

Resolution