



Pinellas County

Staff Report

File #: 20-896A, Version: 1

Subject:

Second Amendment to the Agreement with The Southern Group of Florida, Inc. for State Governmental Relations services.

Recommended Action:

Approval of the Second Amendment to the Agreement with The Southern Group of Florida, Inc. (Southern Group) for state governmental relations services.

- This contract provides the County with state focused legislative monitoring and policy strategy, agency and elected official policy recommendations including securing legislative appropriations.
- The Second Amendment extends the Agreement for twenty-four months and increases the contract \$156,000.00
- The Board of County Commissioners (Board) approved this contract on June 19, 2018 in the amount of \$156,000.00. The Division Director of Purchasing and Risk Management acknowledged a name change on January 31, 2020.

Contract No. 178-0174-P(LN), increase in the amount of \$156,000.00 for a revised total contract value of \$312,000.00 with an annual amount of \$78,000.00; effective through June 30, 2022. Authorize Chairman to sign and Clerk of Circuit Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Ensure effective and efficient delivery of county services and support

Summary:

The Second Amendment exercises the twenty-four (24) month term extension and increases the contract \$156,000.00. This contract provides State Governmental Relations Services, including but not limited to: development of legislative strategy, policy recommendations to agencies and elected officials, monitoring legislation and policy, securing appropriations, and advocating for legislation consistent with the County's legislative program and priorities.

Background Information:

This contract was approved by the Board on June 19, 2018 in the amount of \$156,000.00. The First Amendment acknowledging a name change was approved by the Division Director of Purchasing and Risk Management on January 31, 2020.

Fiscal Impact:

Current approved total expenditure not to exceed: \$156,000.00

Increase expenditure not to exceed:	\$156,000.00
Revised total contract expenditure not to exceed:	\$312,000.00
Revised total annual expenditure not to exceed:	\$ 78,000.00

Funding is included in the FY20 General Government Budget within the General Fund and is requested in the FY21 Budget for this purpose.

Staff Member Responsible:

Brian Lowack, Intergovernmental Liaison, Office of the County Administrator
Merry Celeste, Division Director, Purchasing and Risk Management, Administrative Services

Partners:

N/A

Attachments:

Second Amendment