



Pinellas County

Staff Report

File #: 22-2123A, Version: 1

chmenSubject:

Award of contract to LifeLine Mobile Inc. for the purchase of a 45-foot mobile medical unit.

Recommended Action:

Approval of the award of contract with LifeLine Mobile, Inc. (LifeLine) for the purchase of a 45-foot mobile medical unit.

- The award of this contract and execution of the agreement provides for the Human Services Department to purchase a 45-foot mobile medical unit to replace the existing mobile medical unit (MMU) for the purpose of providing healthcare services related to the Healthcare for the Homeless program (HCH).
- The current MMU is beyond its useful life and has consistent downtime. The new MMU will provide the opportunity for additional and more consistent services due to the reduction of downtime.
- The new MMU will allow the HCH contracted provider, the Florida Department of Health, and Pinellas County Health Department to continue to provide mobile primary medical care. The MMU will also provide oral and behavioral health assessments, dental care, telehealth screenings, and treatment to targeted areas throughout Pinellas County.
- The award recommendation is in the amount of \$601,985.00.
- Six proposals were received in response to a competitive request for proposal. LifeLine was selected as the top ranked firm.
- Funding is available in the FY 23 Vehicle Replacement Fund.
- The prior MMU was awarded and purchased in July 2011 to LifeLine Mobile, Inc in the amount of \$417,469.00. Price for the new MMU has increased 36.2% as compared to the prior MMU.

Contract No. 21-0594-P for a one-time purchase not-to-exceed amount of \$601,985.00; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

2.4 Support programs that seek to prevent and remedy the causes of homelessness and move individuals and families from homelessness to permanent housing

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

Summary:

The purchase provides the Human Services Department with a 45 -foot MMU vehicle to replace the

existing MMU to deliver healthcare services related to the HCH program. The new MMU will allow DOH to continue to provide mobile primary medical care. The new mobile medical unit will also provide oral and behavioral health assessments, dental care, telehealth screenings, and treatment to targeted areas throughout Pinellas County.

Following the release of a competitive Request for Proposals, six (6) proposals were received. LifeLine was selected as the top ranked firm to provide services.

Background Information:

On August 26, 2021, the Purchasing and Risk Management Division, on behalf of the Human Services Department released a Request for Proposal for a MMU. Six (6) proposals were received in response to a competitive request for proposal. LifeLine was selected as the top ranked firm. The evaluation of proposals was conducted on December 13th, 2021. LifeLine Mobile Inc was selected as the No. 1 ranked firm on December 13th, 2021. Negotiations with the Contractor were completed on November 18th, 2022.

The Human Services Department contracts with DOH to provide health and dental services for low income and homeless adults throughout Pinellas County. Under the HCH portion of the program, the County owns a stand-alone health clinic as well as a mobile medical unit which travels to Homeless System of Care sites countywide.

The HCH program currently has a typical enrollment of 3,500 clients at any time served through the fixed site clinic and the MMU. Providing effective services in the most efficient manner is critical to meeting medical needs. Replacing the current MMU will allow for greater consistency of services as downtime for vehicle repairs will be greatly reduced.

Fiscal Impact:

Total estimated expenditure not to exceed: \$601,985.00

Funding is available in the FY 23 Vehicle Replacement Fund.

Staff Member Responsible:

Karen Yatchum, Director, Human Services

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

Florida Department of Health, Pinellas County Health Department

Healthcare for the Homeless Co-Applicant Board

Fleet Management

Attachments:

Agreement

Ranking