



Pinellas County

Staff Report

File #: 16-311A, **Version:** 1

Subject:

Award of bid to CDW Government, LLC for requirements of Cisco computer hardware and maintenance support services.

Recommended Action:

Approve the award of bid to CDW Government LLC for Cisco computer hardware, maintenance and support services.

Bid no. 156-0272-B (RG); in the amount of \$10,000,000.00 on the basis of being the lowest responsive, responsible bid meeting specifications.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

This contract will be utilized Countywide for annual requirements of Cisco equipment and related maintenance support services and is based on discount percentages off the Cisco retail price list.

Administration of the Cisco equipment inventory and corresponding maintenance services will be provided to the County at no additional cost.

Equipment installation will be performed by the Business Technology Services (BTS) department.

The contract is effective for a period of sixty months (60) from June 5, 2016 through June 4, 2021.

Background Information:

The County's enterprise network consists of multiple Cisco network and server technologies, such as, routers, switches and firewalls.

This new contract replaces the current Cisco computer hardware and maintenance support contract, awarded by the Board of County Commissioners June 5, 2012 with an expiration of June 4, 2016.

Fiscal Impact:

Estimated annual expenditure (as needed): \$ 2,000,000

Not to exceed five (5) year expenditure: \$ 10,000,000

Funding is derived from the following Business Technology Services budgets: Enterprise License and Maintenance; and Capital Improvement Program.

Staff Member Responsible:

Marty Rose, Chief Information Officer, Business Technology Services Department
Joe Lauro, Director, Purchasing Department

Partners:

N/A

Attachments:

Bid tabulation