



Pinellas County

Staff Report

File #: 15-317, Version: 1

Subject:

First Amendment to the Concession Services Agreement with Republic Parking System, Inc. for paid public parking & shuttle bus service at the St. Pete-Clearwater International Airport.

Recommended Action

Approval and execution of the First Amendment to the Concession Services Agreement (CSA) with Republic Parking System, Inc. (Republic) for paid public parking & shuttle bus service at the St. Pete-Clearwater International Airport (Airport).

Contract No. 134-0063-P, Chairman to sign and Clerk to attest.

Strategic Plan:

Foster Continual Economic Growth and Vitality

4.5 Provide safe and effective transportation systems to support the efficient flow of motorists, commerce, and regional connectivity

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of county services and support

Summary:

The First Amendment to the CSA enables Republic to purchase a third passenger shuttle bus to meet increased passenger demand for shuttle bus transportation to and from the remote and remote overflow parking lots to the terminal building, as well as provide additional ancillary services such as valet parking, tenant employee shuttle bus service, additional revenue control equipment, curbside patrols, geo-fencing, and taxi starter management. Ancillary services will be subject to negotiation on terms and conditions that are mutually acceptable by both parties at a future date as demand warrants.

Due to unprecedented passenger growth and the demand for additional parking, the Airport has increased vehicular parking by expanding existing paid parking lots and constructing new remote and remote overflow parking lots. The increased demand for vehicular parking has also increased demand for passenger shuttle bus transportation to and from the remote and remote overflow parking lots to the terminal. The demand for shuttle bus transportation now exceeds capacity and frequency necessitating the acquisition of a third passenger shuttle bus.

Exercising the one (1) additional five (5) year renewal option period at the expiration of the initial term of the CSA ending on June 30, 2019, will allow Republic to amortize the investment of a third passenger shuttle bus.

Background Information:

On June 24, 2014, the Board of County Commissioners (Board) approved the ranking and original negotiated CSA with Republic to provide paid public parking and shuttle bus operations at the Airport.

On June 19, 2015, the County Administrator approved a Temporary CSA with Republic for costs associated with operating the new remote and overflow remote parking lots needed to meet the unanticipated level passenger growth. A Temporary CSA was required to provide a mechanism to pay for additional staffing and shuttle bus service to the new remote and overflow remote parking lots until an amendment to the existing CSA could be properly negotiated and approved by the Board.

Fiscal Impact:

Republic will be paid by Airport an hourly fee on a sliding scale per shuttle bus, inclusive of shuttle bus driver services, for each hour a shuttle bus is required to operate through the first term of the CSA as identified in Section 25.5, which expires on June 30, 2019.

0-800 hours per year billed at \$25.00/hour
800-1200 hours per year billed at \$23.00/hour
Over 1200 hours per year billed at \$21.00/hour

The estimated revenue for the first five (5) year term of the Agreement is \$10.0M.

Commencing on July 1, 2019, following the end of the first term of the CSA through second term of the five (5) year renewal option period, the annual sliding scale for the hourly rate for passenger shuttle bus service will adjust as follows:

0-800 hours per year billed at \$27.00/hour
800-1200 hours per year billed at \$25.00/hour
Over 1200 hours per year billed at \$23.00/hour

If shuttle bus services are required to transport airport tenant employees from a remote tenant parking lot, to and from the terminal building, the Board agrees to pay Republic an hourly fee of \$18.25 per hour to provide shuttle bus service per tenant employee shuttle bus.

The estimated revenue for the second five (5) year term of the Agreement is \$11.0M.

Staff Member Responsible:

Thomas R. Jewsbury, Director, Airport

Partners:

N/A