



Pinellas County

Staff Report

File #: 22-0070A, Version: 1

Subject:

Ranking of firms and agreement with Directions for Mental Health Inc. d/b/a Directions for Living, Inc. for the Pinellas County Empowerment Team 2.0.

Recommended Action:

Approval of the ranking of firms and agreement with Directions for Mental Health Inc. d/b/a Directions for Living, Inc. (Directions) for the Pinellas County Empowerment Team 2.0 (PCET 2.0).

- This new agreement will staff the PCET 2.0 to provide intensive case management to clients identified by Pinellas County Human Services who have Severe and Persistent Mental Illness and have disproportionately accessed public resources, such as the public crisis stabilization unit/receiving facility and the County Jail.
- PCET 2.0 is a new iteration of the PCET Pilot that identified a need for intensive case management services. The Pilot demonstrated improvements to client stability, reduced client utilization of public resources, and associated costs.
- Award in the amount of \$1,942,500.00 for three-year term.
- One submission received from Directions was evaluated and recommended for award by the Human Services Department.
- Human Services will establish an indirect project for this agreement for tracking purposes.
- This is a new contract.
- Funding is derived from Human Services General Fund budget.
- Annual budget of \$647,500 is a decrease from the previous PCET pilot based on vendor's budget submission.

Contract No. 22-0292-P(LN); in the not-to-exceed amount of \$1,942,500.00 effective October 1, 2022, through September 30, 2025; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

2.2 Be a facilitator, convener, and purchaser of services for those in need

Foster Continual Economic Growth and Vitality

4.2 Invest in communities that need the most

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

Summary:

This new agreement will provide for a program that will build on lessons learned from the Pinellas County Empowerment Team Pilot (Pilot) by providing intensive case management to individuals identified by Pinellas County Human Services who have SPMI and disproportionately access public resources such as the public crisis stabilization unit/receiving facility and the County Jail. Intensive case management will include assessment for and coordination of social services, behavioral health, and medical health care.

Background Information:

A request for proposal was released by the Purchasing and Risk Management Division on March 1, 2022, resulting in a single submittal from Directions. After evaluation of the proposal by the evaluation committee the Pinellas County Human Services recommended proceeding with award. Negotiations centered around several factors, including approach and cost. The contract has a term of three years beginning October 1, 2022, and contains an optional for a twenty-four-month term extension.

Following a multi-year, independent program evaluation, the results of the original PCET Pilot demonstrated improvements at the individual and system level within the County. The Pilot demonstrated improvements in housing access, stability with mental health problems, and dramatically reduced service utilization and associated costs across the County's system of care. Along with demonstrated improvements to the system of care, the pilot also identified intensive case management as an ongoing need in the County.

Fiscal Impact:

Estimated three-year expenditure not to exceed: \$1,942,500.00

Annual not-to-exceed amount: \$ 647,500.00

Funding for this contract is included in the Human Services' FY23 Adopted Budget.

Staff Member Responsible:

Karen Yatchum, Director, Human Services

Merry Celeste, Division Director, Purchasing and Risk, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

Services Agreement

Ranking