



Pinellas County

Staff Report

File #: 21-783A, Version: 1

Subject:

Agreement with Insight Public Sector, Inc. to purchase technology products and services requested by the Business Technology Services department.

Recommended Action:

Approval and execution of the agreement with Insight Public Sector, Inc. to purchase technology products and services as requested by the Business Technology Services (BTS) department.

- This agreement provides a mechanism for BTS to purchase software, hardware, and related services.
- Approval in the amount of \$950,000.00, as requested by BTS, reflects expenditure based on known and anticipated enterprise needs.
- Pricing is per County of Fairfax/OMNIA Partners Contract No. 4400006644.

Contract No. 21-0444-PB(SCB) in an average annual amount of \$475,000.00 for a twenty-four-month total of \$950,000.00 through April 30, 2023.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

Summary:

Approval and execution of this services agreement will provide a mechanism for BTS, to purchase a full range of information technology solution products and services to meet varying requirements of the County. Pricing is based on County of Fairfax/OMNIA Partners Contract No. 4400006644.

Background Information:

Staff has utilized the County of Fairfax/Omnia Partners contract with IPS in the past, which is comprised of a comprehensive listing of products and services. This contract implements the County's terms and conditions while utilizing the price catalogue from the County of Fairfax/Omnia Partners Contract No. 4400006644. OMNIA Partners is a cooperative purchasing organization.

Fiscal Impact:

Estimated average annual expenditure is: \$475,000.00

Total twenty-four (24) month term total not to exceed: \$950,000.00

Funding is derived from the BTS department operating budget.

Staff Member Responsible:

Jeff Rohrs, Chief Information Officer, Business Technology Services
Merry Celeste, Division Director of Purchasing and Risk Management, Administrative Services
Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

Agreement