



# Pinellas County

## Staff Report

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File #: 21-726A, Version: 1

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### **Subject:**

Ranking of firms and agreement with BayCare Home Care, Inc. for homecare and durable medical equipment.

### **Recommended Action:**

Approval of the ranking of firms and agreement with BayCare Home Care, Inc. (BayCare) for home healthcare services for clients of the Pinellas County Health Program (PCHP) and Health Care for the Homeless (HCH) program.

- This contract provides home health services to uninsured adult PCHP/HCH clients that cannot afford medical services care and meet certain income level criteria.
- Human Services will continue partnering with the Florida Department of Health of Pinellas County.
- BayCare was the only responsive proposal received meeting proposal specialized requirements and is recommended for award by the Human Services Department.
- The agreement has a term of sixty months with a service start date of October 1, 2021 and a total expenditure of \$2,750,000.00.
- This contract replaces a current contract that is expiring on September 30, 2020 held by BayCare since 2018.

Contract No. 21-0445-P(LN) for a total amount of \$2,750,000.00, effective October 1, 2021 through September 30, 2026. Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

### **Strategic Plan:**

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

2.2 Be a facilitator, convener, and purchaser of services for those in need

2.4 Support programs that seek to prevent and remedy the causes of homelessness and move individuals and families from homelessness to permanent housing.

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.3 Ensure effective and efficient delivery of county services and support.

### **Summary:**

This contract provides for home health services to uninsured adult PCHP/HCH clients, between the ages of 18-64, that cannot afford care and meet certain income level criteria. Services include home health services, durable medical equipment, outpatient rehabilitation services, wound care, infusion therapy, oxygen, and orthotics and prosthetics.

**Background Information:**

BCHC, in cooperation with partnering hospitals, provides broad geographical coverage throughout the County of home health services for residents enrolled in PCHP/HCH. The goal of the PCHP program is to provide primary medical care services through a patient-centered medical home and to divert emergency room visits to aid in stabilizing patient health and recovery. To ensure service needs are met within the allocated budget, BCHC, the Florida Department of Health in Pinellas County (DOH) and Human Services have established a service review group which meets bimonthly. Additionally, DOH performs a weekly review of enrolled clients to manage service levels in accordance with program policies.

An RFP was released on June 24, 2021 resulting in one responsive submittal. Staff reached out but due to the pandemic, and first responder staffing shortages additional firms were unable to provide services.

**Fiscal Impact:**

Total estimated expenditure not to exceed: \$2,750,000.00

Funding is included in the Human Services FY22 General Fund budget.

**Staff Member Responsible:**

Karen Yatchum, Director, Human Services

Merry Celeste, Division Director, Purchasing and Risk Management, Administrative Services

Joe Lauro, Director, Administrative Services

**Partners:**

Florida Department of Health in Pinellas County

**Attachments:**

Services Agreement

Ranking