



# Pinellas County

## Staff Report

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**File #:** 18-758A, **Version:** 1

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### **Subject:**

Award of bid to L&T Brothers, Inc. d/b/a Lowes Commercial Painting for exterior and infrastructure painting services.

### **Recommended Action:**

Reject the bids from Florida's Choice Home Improvements LLC and Kimszal Contracting, Inc. for being non-responsive for not meeting specifications pertaining to licensure.

Approve the award of bid to L&T Brothers, Inc. d/b/a Lowes Commercial Painting (Lowes) for exterior and infrastructure painting services.

Contract No. 178-0405-B(JA) in the annual amount of \$821,000.00 for a five (5) year term total of \$4,105,000.00 on the basis of being the only responsive, responsible bid meeting specifications.

### **Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

### **Summary:**

This contract provides all labor and materials for countywide exterior and infrastructure painting projects and is primarily utilized by the Public Works, Utilities and Real Estate Management departments; however the contract is available for use by all County departments. This contract is necessary to provide a service for which there are no County resources.

### **Background Information:**

This Invitation to Bid (ITB) is a re-solicitation of an ITB originally released by the Purchasing Department which yielded no responsive bids with subsequent rejection by the County Administrator on May 9, 2018. This ITB was re-drafted to more clearly establish requirements resulting in three (3) bid submissions, only one (1) of which was deemed responsive based upon the requirement of a Painting Specialty Contractor License as required through the Pinellas County Construction Licensing Board for such services.

This scope of work includes the painting of exterior of County structures, including but not limited to: facility buildings, historic buildings, warehouses, water tanks, etc.

This is a five (5) year contract with provision for price adjustments after the initial twelve (12) month period and annually thereafter, based upon the Consumer Price Index for all urban Consumers.

### **Fiscal Impact:**

Estimated County annual expenditure not to exceed: \$821,000.00

Estimated County contract expenditure not to exceed: \$4,105,000.00

Funding is derived from departmental operating budgets.

**Staff Member Responsible:**

Paul Sacco, Assistant County Administrator  
Joe Lauro, Director, Purchasing Department

**Partners:**

N/A

**Attachments:**

Bid Tabulation