



Pinellas County

Staff Report

File #: 22-2368A, Version: 1

Subject:

First Amendment to the Security Guard Services Agreement with Dynamic Security, Inc.

Recommended Action:

Approval of the First Amendment (Amendment) to the Security Guard Services Agreement, 21-077-B (Agreement), with Dynamic Security, Inc. (Dynamic), a Tampa Bay Purchasing Cooperative Contract.

- The Agreement is a cooperative contract which provides security guard services and is administered by the Department of Administrative Services; cooperative participants include the City of St. Petersburg.
- This Amendment will de-scope security guard services for three County properties: 315 Court Street, Clearwater, 3655 Keller Circle, Tarpon Springs, and 501 1st Avenue North, St. Petersburg.
- The County Administrator approved a purchase authorization on November 9, 2022, in the amount not to exceed \$1,763,773.00 for supplemental security guard services to Centurion Security Group, LLC (Centurion) through State of Florida contract, to fill the open security guard positions in the County.
- The Agreement with Dynamic provides for an hourly rate of \$18.83 for a level 1 unarmed security guard; the Centurion agreement provides for an hourly rate of \$22.88 for the same service level.
- The Agreement with Dynamic was approved by the Board of County Commissioners on February 23, 2021, in the amount of \$4,742,168.30; descopeing of services will decrease the approved amount by \$1,043,784.56 for a revised total contract amount of \$3,698,383.74.
- Total expenditures for security guard services utilizing both agreements may increase annually from \$948,454.00 to \$1,327,601.23, due to the increase in labor rates. However, the Purchasing Division is in process of preparing a new security guard contract for competitive solicitation; based on the outcome of pricing, staff may recommend award in total to a new provider or continue with a combination of both Dynamic and Centurion.
- Funding for these expenditures is available from multiple funds, centers, accounts, and programs. Approval for use of funds and whether budgetary conditions are met will be made on a department-by-department basis.

Contract No. 21-0077-B (TR) decrease in the amount of \$1,043,784.56 for a revised total contract

value of \$3,698,383.74 through February 26, 2026; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Ensure Public Health, Safety and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community.

Summary:

The Amendment will de-scope several positions from the Agreement which Dynamic was unable to provide at three County facilities located at 315 Court Street, Clearwater, 3655 Keller Circle, Tarpon Springs, FL, and 501 1st Avenue North, St. Petersburg.

Background Information:

After a competitive process, on February 23, 2021, the Board of County Commissioners approved a contract with Dynamic for unarmed security guard services for routine patrol, emergencies, and unforeseen events. Dynamic has not been able to fulfill all the contractual positions of this Agreement.

The County Administrator approved Contract No. 22-0695-S on November 9, 2022, for Supplemental Security Guard services to Centurion Security Group, LLC. to fill the open security guard positions in the County. The Centurion Contract No. 22-0695-S is a piggyback contract through the State of Florida (Contract No. 92121500-20-1).

This Agreement provides for an hourly rate of \$18.83 for a level 1 unarmed security guard; the Centurion agreement provides for an hourly rate of \$22.88 for the same service level. Total expenditures for security guard services utilizing both Agreements will increase annually from \$948,454.00 to \$1,327,601.23, due to the increase in labor costs.

The Purchasing department is currently preparing a new security guard solicitation to be advertised shortly.

This Amendment has no impact on services for the City of St. Petersburg.

Fiscal Impact:

Original approved sixty (60) month expenditure not to exceed:	\$4,742,168.30
First Amendment decrease:	(1,043,784.56)
Revised total contract not to exceed:	\$3,698,383.74

Revised estimated average annual expenditure not to exceed: \$ 739,676.75

Funding for this contract is available from multiple Funds, Centers, Accounts and Programs. Approval for the use of funds and whether budgetary conditions are met will need to be made on a department -by-department basis.

Staff Member Responsible:

Diana Sweeney, Deputy Director, Administrative Services

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services
Joe Lauro, Director, Administrative Services

Partners:

City of St. Petersburg

Attachments:

First Amendment