



Pinellas County

Staff Report

File #: 16-280A, Version: 1

Subject:

Purchase authorization for requirements of Voice over Internet Protocol telephone system equipment and maintenance services from Unify, Inc.

Recommended Action:

Approve the purchase authorization with Unify, Inc. (Unify), (formerly known as Siemens) for Voice over Internet Protocol (VoIP) telephone system equipment and maintenance services per State of Maryland Department of Information Technology (DoIT) contract number 060B1400048.

Provide authority for the County Administrator to approve subsequent annual extensions of this purchase authorization based upon extension of the State of Maryland DoIT contract.

Unify (formerly known as Siemens) has provided the maintenance and support services to the County through various State of Florida Contracts since 2006, but these services are no longer available via State of Florida Contract.

Contract 156-0185-PB(AA) with an annual expenditure not to exceed \$400,000.00 effective April 1, 2016 through March 31, 2017.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers
5.2 Be responsible stewards of the public's resources

Summary:

This purchase authorization provides a mechanism for the Business Technology Services (BTS) Department to utilize the State of Maryland DoIT contract with Unify for requirements of hardware, software support and maintenance of the enterprise wide VoIP telephone system (phone system). The State of Maryland DoIT contract provides BTS the flexibility to acquire additional software, hardware and system enhancements as required from Unify.

Background Information:

The hardware, software support and maintenance of the phone system is comprised of two components. The first component provides the day to day "break-fix" type hardware and software support and maintenance for the core phone system. The second component (software assurance) provides upgrades to core software which are critical to maintaining current and future functionality of the phone system. There are currently over 10,000 phones that require hardware and software support.

Unify (formerly known as Siemens) has provided the maintenance and support services for this system to the County through various State of Florida Contracts (State) since 2006. These services are no longer available via State Contract.

Fiscal Impact:

Estimated annual expenditure not to exceed: \$400,000.00

Funding is derived from the Business Technology Services Enterprise License and Maintenance fund.

Staff Member Responsible:

Marty Rose, Chief Information Officer, Business Technology Services
Greg Carro, Finance and Budget Manager, Business Technology Services
Joe Lauro, Director, Purchasing

Partners:

N/A

Attachments:

State of Maryland Award
Agreement
Renewal option #1
Acknowledgement of name change Unify, Inc.