



# Pinellas County

## Staff Report

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File #: 22-1184A, Version: 1

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### **Subject:**

Award of bid to Adapco, LLC, Clarke Mosquito Control Products, Inc., Rentokil d/b/a JC Ehrlich Co Inc. and Target Specialty Products, and Es Opco USA LLC d/b/a Vesperis for annual requirements of mosquito abatement products.

### **Recommended Action:**

Award of bid to Adapco, LLC, Clarke Mosquito Control Products, Inc., Rentokil d/b/a JC Ehrlich Co Inc., and Target Specialty Products for annual requirements of mosquito abatement products and request the Chairman conduct a drawing to determine the award amount of tie bid item numbers 21, 28, 29, 30, and 31. This will be conducted in accordance with County Code 2-176. The code specifies if two or more bid submittals are received for the same total amount or unit prices, qualifications, quality, and service being equal, the contract shall be awarded by drawing lots.

- This 24-month contract is for the annual requirements of mosquito abatement products.
- The total not to exceed contract total is \$4,030,695.50. The award of bid items is as follows:
  - 1.) Adapco, LLC; Items 1, 12 - 20, 22, and 24.
  - 2.) Rentokil d/b/a JC Ehrlich Co Inc. and Target Specialty Products; Items 5,23, 26, and 27.
  - 3.) Clarke Mosquito Control Products, Inc.; Items 2, 4, 6-11, and 25.
  - 4.) Es Opco USA LLC d/b/a Vesperis; Item 32.
- Three vendors provided identical pricing for five bid items. Clarke Mosquito Control Products, Inc., Rentokil d/b/a JC Ehrlich Co Inc., and Target Specialty Products and Vesperis for Items 21, and 28-31. The total amount for the tied bid items is \$310,162.80.
- The prior contract is no. 167-0156-B, awarded on March 2, 2017 to Adapco, LLC, Clarke Mosquito Control Products, Inc., Rentokil North America, Inc. d/b/a Target Specialty Products, and Valent Biosciences Corporation in the total amount of \$7,956,862.50 for a five year term. The Producers Price Index for pesticides and other agricultural chemicals has increased significantly since the award of the prior contract resulting in an average 21% increase over the prior contract.

Following the outcome of drawing lots in public, authorize the vendor(s) to execute the agreement(s), County Attorney to approve agreement(s) as to form; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest the agreement(s). Contract No. 22-0466-B in an amount not to exceed \$4,030,695.50 for a duration of twenty-four months.

### **Strategic Plan:**

Practice Superior Environmental Stewardship

3.3 Protect and improve the quality of our water, air, and other natural resources

Deliver First Class Services to the Public and Our Customers

## 5.2 Be responsible stewards of the public's resources

### **Summary:**

This contract is for requirements of mosquito abatement products for Public Works, Mosquito Control Division.

Due to market volatility, The initial contract duration is twenty-four (24) months with unit prices adjustable (increase/decrease) at twenty-four (24) month intervals, to exceed the average of the Producer Price Index (PPI) or 5%.

### **Background Information:**

On May 10th, 2022, the Purchasing and Risk Management Division, on behalf of the Public Works Department, released an invitation to bid to establish a contract for mosquito abatement products on an as needed basis.

Four bids were received with the award recommendation to the lowest responsive, responsible bidders for each bid item.

This contract replaces Contract No. 167-0156-B which expired on June 1, 2022.

### **Fiscal Impact:**

Estimated average annual expenditure is: \$2,015,347.75

Estimated twenty-four (24) month expenditure not to exceed: \$4,030,695.50

Funding is derived from the Public Works Operating Budget.

### **Staff Member Responsible:**

Kelli Hammer Levy, Director, Public Works

Merry Celeste, Director, Purchasing and Risk Management Division, Administrative Services

Joe Lauro, Director, Administrative Services

### **Partners:**

N/A

### **Attachments:**

Services Agreement

Bid Tabulation