



Pinellas County

Staff Report

File #: 16-856A, Version: 1

Subject:

Award of bid to various firms for annual requirements of water meter and backflow prevention materials and accessories.

Recommended Action:

Reject the bids from American Backflow Products and Ferguson Enterprises D/B/A Ferguson Waterworks for Group (8) for not meeting bid specifications.

Approve an award of bid to the firms listed below for annual requirements of water meter and backflow prevention materials and accessories.

1. Ferguson Enterprises D/B/A Ferguson Waterworks; Group 5 and Group 6 for a total award amount of \$905,832.65 over a five (5) year term.
2. Fortiline, Inc. D/B/A Fortiline Waterworks; Group 7 for a total award amount of \$1,722,865.10 over a five (5) year term.
3. HD Supply Waterworks, LTD; Group 4, Group 9, and Group 10 for a total award amount of \$1,087,063.90 over a five (5) year term.
4. Neptune Technology Group, Inc.; Group 1, and Group 2 for a total award amount of \$2,195,240.70 over a five (5) year term.

Bid No. 156-0384-B(LN) in the amount not to exceed \$5,911,002.35 for a five (5) year term on the basis of being the lowest, responsible bids received meeting specifications.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

Summary:

This contract is for annual requirements of water meter and backflow prevention materials and accessories for the Utilities Department Maintenance Division.

No bids were received for Group 3 - Potable and Reclaimed Water Meter Parts and will be re-bid with Group 8 in the near future. Contract pricing is based on group discounts from the most current manufacturer's suggested retail price (MSRP) list or cost plus fixed percent markup.

The contract has provision for price adjustments based on the MSRP once per year prior to the contract anniversary date.

Background Information:

On May 20, 2016, the Purchasing Department, on behalf of the Utilities Department Maintenance Division, released an invitation to bid (ITB) with the intent to establish a contract for water and sewer

materials.

Fiscal Impact:

Estimated sixty (60) month expenditure not to exceed: \$5,911,002.35

Funding is derived from the Utilities Enterprise Operating budget.

Staff Member Responsible:

Randi Kim, Director, Utilities

Joe Lauro, Director, Purchasing

Partners:

Pinellas County Utilities customers

Attachments:

Tabulation