



Pinellas County

Staff Report

File #: 22-0388A, Version: 1

Subject:

Increase the upset limit to the agreement with Frontier Communications of America, Inc. for 911 network services.

Recommended Action:

Approval of the increase to the upset limit with Frontier Communications, Inc. of America for 911 network services.

- Frontier Communication of America, Inc. provides networks for interconnecting 911 Public Safety Answering Points throughout the County.
- Increase to the contract is for payment of all invoices from February 2022 through the end of the contract duration - May 5, 2022.
- The requested increase is primarily due to unexpected technical issues with Legacy firewalls that caused several months of delays in the cross-over from the old network to the new network and having to run both networks side by side for longer than anticipated; additionally, the price of services for the new network resulted in a higher cost than originally calculated by the department.
- This contract was originally awarded by the Purchasing Director on February 6, 2017, in the amount of \$366,720.00 for a sixty-month term. Seven change orders have been processed increasing the contract to provide for additional services.

Contract No. 167-0161-Q(AJM) increase in the amount of \$146,725.55 for a revised total contract value of \$1,630,782.28, effective through May 5, 2022.

Strategic Plan:

Ensure Public Health, Safety, and Welfare

2.1 Provide planning, coordination, prevention, and protective services to ensure a safe and secure community

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

This request increases the contract to pay invoices from February 2022 through the end of the contract duration - May 5, 2022, per attached Excel spreadsheet.

The increase is primarily due to unexpected technical issues with Legacy firewalls that caused several months of delays in the cross-over from the old network to the new network and having to run both networks side by side for longer than anticipated; additionally, the budget process of identifying

the cost of services for the new network resulted in a higher cost than originally calculated by the department.

Background Information:

The Regional 9-1-1 Communications Center is the County's Primary PSAP (Public Safety Answering Point), where EMS, Fire, and law enforcement calls from County citizens and visitors are received. The Regional 9-1-1 Division has a system and network for transferring 9-1-1 law enforcement calls from the 9-1-1 Center to 5 Secondary Public Safety Answering Points (Clearwater Police Department, St. Petersburg Police Department, Largo Police Department, Pinellas Park Police Department & Tarpon Springs Police Department).

This contract was originally awarded by the Purchasing Director on February 6, 2017, in the amount of \$366,720.00 for a sixty-month term and included the following change orders:

- * Change Order No. 1 was approved by the County Administrator on September 15, 2017, for an increase in the amount of \$822,600.00.

- * Change Order No. 2 was approved by the Board of County Commissioners on October 9, 2018, in the amount of \$274,372.00.

- * Change Order No. 3 was approved by the County Administrator on July 6, 2020, with no change in contract funding.

- * Change Order No. 4 was approved by the County Administrator with no change in contract funding.

- * Change Order No. 5 was approved by the County Administrator on June 30, 2021, reducing the contract funding by \$2,252.66.

- * Change Order No. 6 was approved by the County Administrator August 25, 2021, for an increase in contract funding by \$14,327.39.

- * Change Order No. 7 was approved by the Division Director of Purchasing on December 10, 2021, in the amount of \$8,290.00.

Fiscal Impact:

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| Approved to date not to exceed amount: | \$1,484,056.73 |
| Change Order No. 8 increase: | <u>\$146,725.55</u> |
| Revised not to exceed Total Amount: | \$1,630,782.28 |

Funding is included in the FY22adopted budget within the Emergency Communications E911 fund.

Staff Member Responsible:

Jim Fogarty, Director, Safety and Emergency Services

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

N/A

Attachments:

N/A