



# Pinellas County

## Legislation Details (With Text)

**File #:** 16-1520A      **Version:** 1

**Type:** Contract/Agreement      **Status:** Passed

**File created:** 3/8/2016      **In control:** Real Estate Management

**On agenda:** 9/27/2016      **Final action:** 9/27/2016

**Title:** Ranking of firms and agreement with GovDeals, Inc. for online auction services of miscellaneous surplus items for the Tampa Bay Area Purchasing Cooperative and other assorted participants.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. FE Services Agreement with GovDeals Inc, 2. Final Services Agreement, 3. Final Ranking Sheet - Online Auctions

Date	Ver.	Action By	Action	Result
------	------	-----------	--------	--------

**Subject:**

Ranking of firms and agreement with GovDeals, Inc. for online auction services of miscellaneous surplus items for the Tampa Bay Area Purchasing Cooperative and other assorted participants.

**Recommended Action:**

Approve the ranking of firms and final agreement with GovDeals, Inc. for online auction services of miscellaneous surplus items for the Tampa Bay Area Purchasing Cooperative (Cooperative) and other assorted participants.

Contract no. 156-0227-R(RG); for revenue amount not to exceed \$12,368,090.00; effective for sixty (60) months upon approval.

**Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

**Summary:**

This is a revenue-based Cooperative contract for online auction services of miscellaneous surplus items such as computers, monitors, printers, tools, copiers, furniture, rolling stock, etc. The surplus and sale of tangible personal property is conducted as required by Florida Statute 274.05, Surplus Property.

**Background Information:**

On April 14, 2016, the Purchasing Department, on behalf of the Real Estate Management Department, released a Request for Proposal (RFP) for the above referenced services resulting in eight (8) responses.

The contract is administered by Pinellas County and includes the requirements of the following municipalities, authorities or agencies:

- City of Clearwater
- City of Dunedin
- City of Gainesville
- City of Jacksonville
- City of Tarpon Springs
- Miami Dade County
- Pasco County Schools
- Pinellas County Board of County Commissioners
- Pinellas Suncoast Transit Authority (PSTA)
- Polk County
- Tampa Bay Water
- Tampa International Airport

The contract is based on a buyer's fee of 12.5%; Cooperative participants pay no additional fees or charges for services provided which may include marketing efforts, training, software upgrades, on-site consultation and support.

In an effort to increase County revenue, the RFP contained an option to provide additional revenue to the County, as the lead agency of this Cooperative contract.

As a result, the County will receive two percent (2%) of the Contractor's gross profit for each transaction initiated by Cooperative members. Based on transactional estimates by Cooperative members, the County anticipates an additional \$5,886.00 in annual revenue for being the lead agency of this contract.

**Fiscal Impact:**

Estimated County twelve (12) month revenue:	\$ 118,886.00
• Online auctions \$113,000.00	
• Estimated annual rebate \$5,886.00	
Estimated sixty (60) month revenue for the County:	\$ 594,430.00
Estimated twelve (12) month Cooperative member revenue:	\$ 2,354,732.00
Estimated sixty (60) month Cooperative member revenue:	\$11,773,660.00
Total estimated sixty (60) month revenue:	\$12,368,090.00

Revenues from County auction sales will be deposited into the General Fund. Revenues from other municipalities, authorities or agencies will be deposited in their respective accounts.

**Staff Member Responsible:**

Andrew W. Pupke, Director, Real Estate Management Department  
Joe Lauro, Director, Purchasing Department

**Partners:**

Miami-Dade County  
Polk County  
City of Clearwater  
City of Dunedin  
City of Gainesville

City of Jacksonville  
City of Tarpon Springs  
Pasco County Schools  
Pinellas Suncoast Transit Authority (PSTA)  
Tampa Bay Water  
Tampa International Airport

**Attachments:**

Final ranking of firms  
Agreement