## OMB Contract Review

| Contract <br> Name | First Amendment to Lease Agreement with EJB Fairways LLC, for office space <br> leased located at 8200 Brian Dairy Rd., Largo, FL. |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| GRANICUS | $19-894 A$ | Contract \# | Date: | $05 / 30 / 2019$ |  |

Mark all Applicable Boxes:

| Type of Contract |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CIP | Grant |  | Other | $\mathbf{x}$ | Revenue | $\mathbf{x}$ | Project |  |

Contract information:

| New Contract <br> (Y/N) | Y - First Amendment <br> to Existing Lease | Original Contract <br> Amount | \$1.6M (reflects first 3 <br> months rent waived) first <br> 5 years |
| :--- | :--- | :--- | :--- |
| Fund(s) | 1040 | Amount of Change |  |
| Cost Center(s) | 381210 | Contract Amount | $\$ 1,041,114.25$ (3 years) |
| Program(s) | 1997 | Amount Available | Total: \$341,916.00 Yr 1 |
| Account(s) | 5440001 | Included in <br> Applicable Budget? <br> (Y/N) | Yes, in FY19 Adopted <br> and FY20 Request |
| Fiscal Year(s) | FY19-FY22(July) |  |  |
| Description \& Comments |  |  |  |
| (What is it, any issues found, is there a financial impact to current/next FY, does this contract vary from previous FY, |  |  |  |
| etc.) |  |  |  |

This amendment exercises the renewal option under item 37 of the Convention and Visitors Bureau's first 5-year office lease agreement with EJB Fairways, LLC. It extends the lease agreement for an additional 3 years through July 31, 2022, with up to two (2) additional terms of one (1) year each, with the same amount of square footage $(15,367 \mathrm{sq} \mathrm{ft})$. The lease rate of $\$ 22.25$ per square foot is an increase of 0.25 cents per square foot, or $1.1 \%$ over the current rate. Monthly rent is increasing $\$ 320.15$, from the current $\$ 28,172.83 /$ month to $\$ 28,492.98 /$ month. The rate stays flat for Year-2, then increases $\$ 1.00 / \mathrm{sq}$ ft to $\$ 23.25 \mathrm{sq} \mathrm{ft} \mathrm{(4.5} \mathrm{\%)} \mathrm{in} \mathrm{Year-3}$.The rate for Years 4 and 5 will remain (same as year 3 above) flat through the end of the agreement on July 31, 2024.

The annual rent will be $\$ 341,916$ for the first two years of the agreement. Funding is included in the FY19 Adopted Budget for the first two months of the extension (August September 2019). The CVB's FY20 budget request includes $\$ 341,920.00$ for the annual cost through September 30, 2020.

Analyst: Lisa Burley

