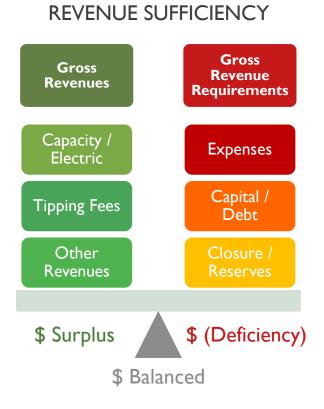
# SOLID WASTE FINANCIAL FORECAST AND RATE STUDY

MARCH 12, 2019



#### PURPOSE AND SCOPE

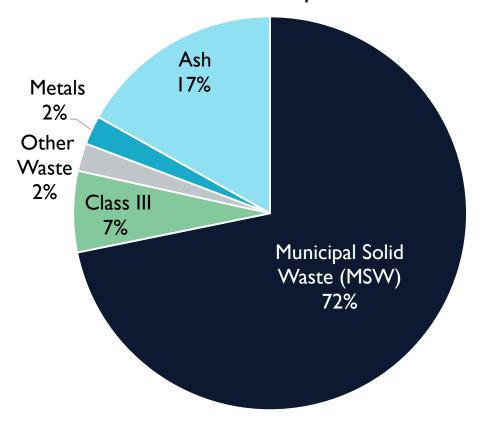
- PRMG Tasked to Develop 30-Year Financial Forecast Model
  - Evaluated Multiple Scenarios and Sensitivity Analyses
- Present Findings to Staff, Technical Management Committee (TMC) members and the Board of County Commissioners (BCC)
- Methodology:
  - Data Driven Process
  - Examined Contractual Arrangements
  - Establish Financial Targets / Parameters
  - Trends → Assumptions → Forecasts
  - Revenue Sufficiency & Rate Adjustments
  - Rate Phasing / Sensitivity Analyses



#### KEY ASSUMPTIONS - TONNAGE COMPOSITION AND GROWTH

- County processes approximatelyI.3 million tons a year
  - Inbound Waste = 1.0 million tons per year
    - Municipal Solid Waste (MSW), Class III (Yard Waste, Construction Debris), Tires, etc.
  - Processed By Products = 0.3 million tons per year
    - Ash, Recovered Metals, and Mulch
- No growth in waste deliveries were assumed during the forecast period

#### Processed Waste Composition - FY19



## **KEY ASSUMPTIONS - REVENUES**

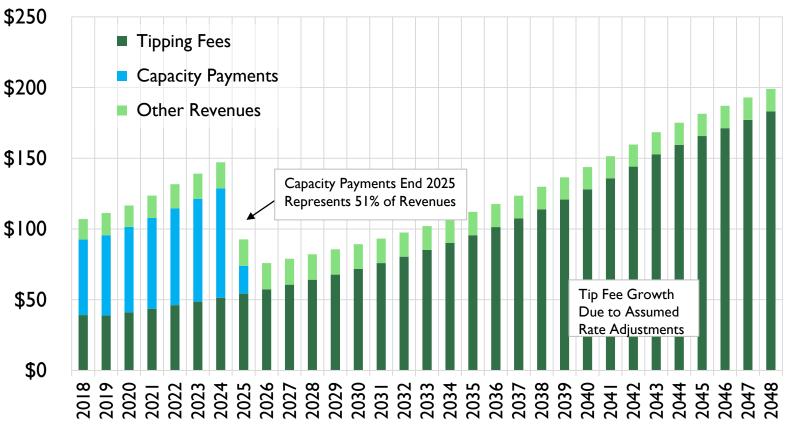
Other

Revenues

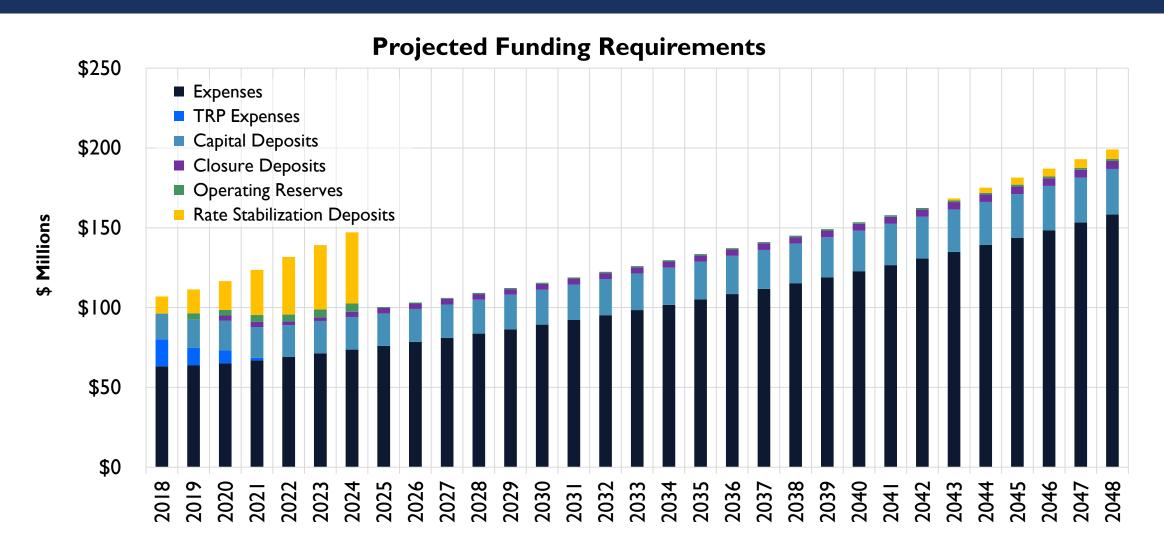
**\$ Millions** 

- Tipping Fees
- Capacity Payments
- Electricity Sales
- Metal Recovery
- Interest Income

#### **Composition and Forecast of Revenues**



# KEY ASSUMPTIONS – PROJECTED REVENUE REQUIREMENTS



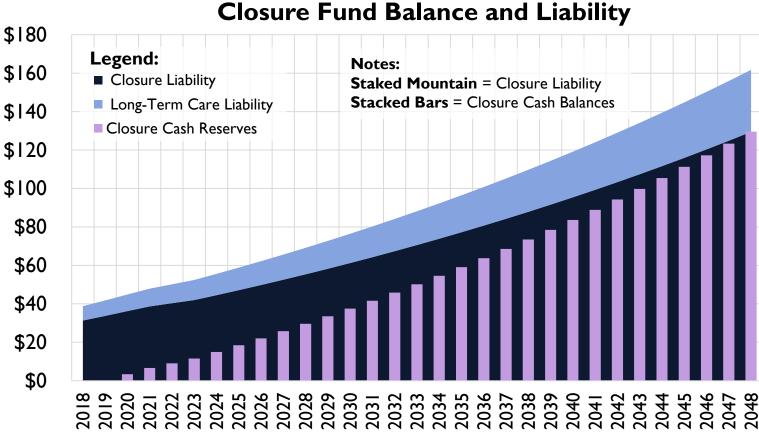
## **KEY ASSUMPTIONS - CLOSURE AND POST-CLOSURE**

**\$ Millions** 

- Liability Not Currently Funded
  - Financial Test for Financial

Assurance Compliance

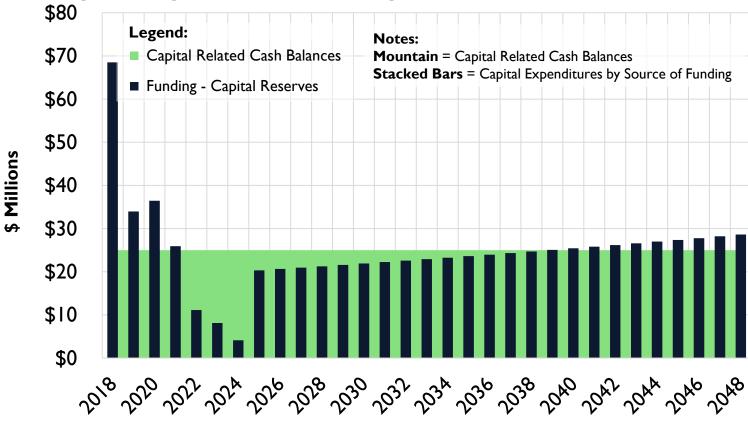
- Target: Fund ClosureLiability Only
- No Initial Deposit



### KEY ASSUMPTIONS - CAPITAL

- Proposed CIP FY18-24 = \$188.2m
- Top Five Projects \$125.0m:
  - Remaining Technical Recovery Program (TRP) = \$85.7m
  - Slurry Wall = \$13.0m
  - Closure Activities = \$10.0m
  - Scale Replacement = \$8.6m
  - Bridgeway Renewal and Replacement (R&R) = \$7.7m
- Master Plan in Process / Projects TBD
- Assumed Depreciation as Proxy for Capital Needs After 2024
  - \$20 million annually / Escalated for Inflation





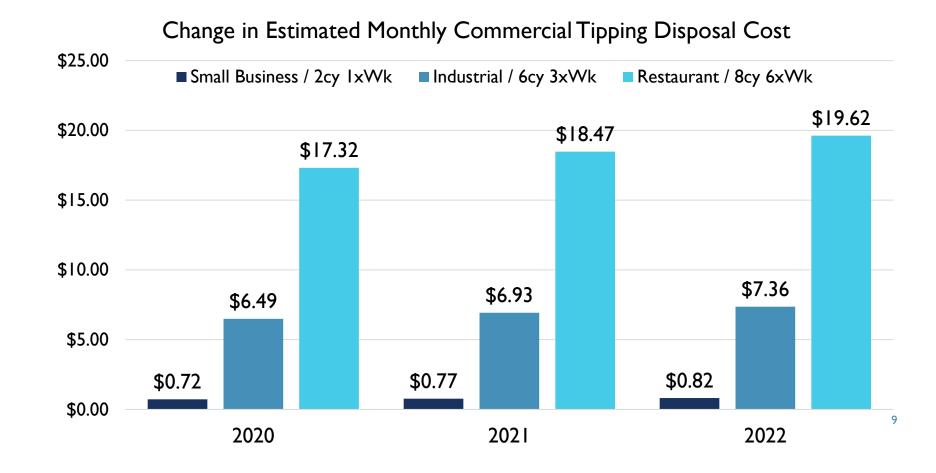
#### FINDINGS / SENSITIVITY

- Rate Phasing Scenarios:
  - Scenario I: Begin in FY2020 w/ Steady Increases
  - Scenario 2: Begin in FY2025 (end of current Power Purchase Agreement or "PPA")
  - Scenario 3: Defer until cash reserves are exhausted (estimated FY2030)
  - Varying levels of rate increases necessary in all three scenarios, regardless of PPA outcome.
- TMC Recommendation:
  - Scenario I / Steady Increases
  - TMC will make formal Tip Fee recommendation for FY21 and FY22 during annual review process
  - The impact of the disposal cost increase to a single family resident generating I ton of waste per year may be \$2.25 for FY20

TMC - Tip Fee Recommendations				
	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Rate Adj. (%)		6.0%	6.0%	6.0%
Tip Fee (\$)	\$37.50	\$39.75	\$42.15	\$44.70
Change (\$)		\$2.25	\$2.40	\$2.55

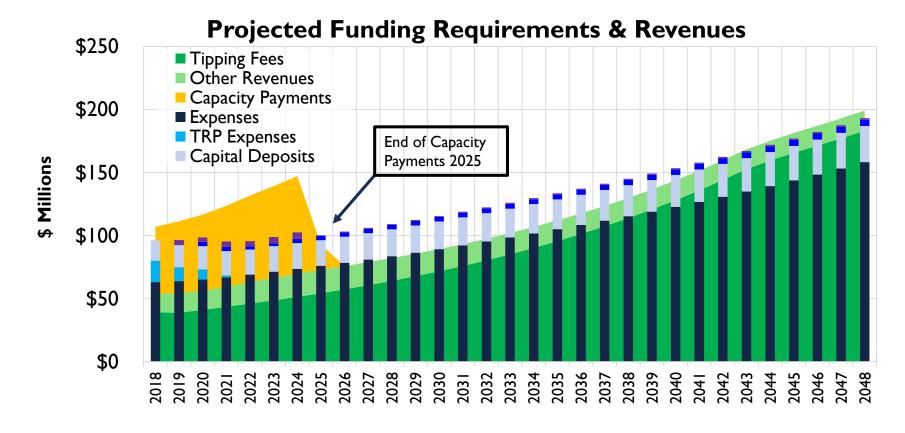
## ESTIMATED COMMERCIAL CUSTOMER IMPACT

- Sample Commercial Customer Assumptions:
  - Small business:
    - 2 Cubic Yard
    - I x Week Collection
    - 3.85 tons annually
  - Industrial:
    - 6 Cubic Yard
    - 3 x Week Collection
    - 34.6 tons annually
  - Restaurant:
    - 8 Cubic Yard
    - 6 x Week Collection
    - 92.4 tons annually

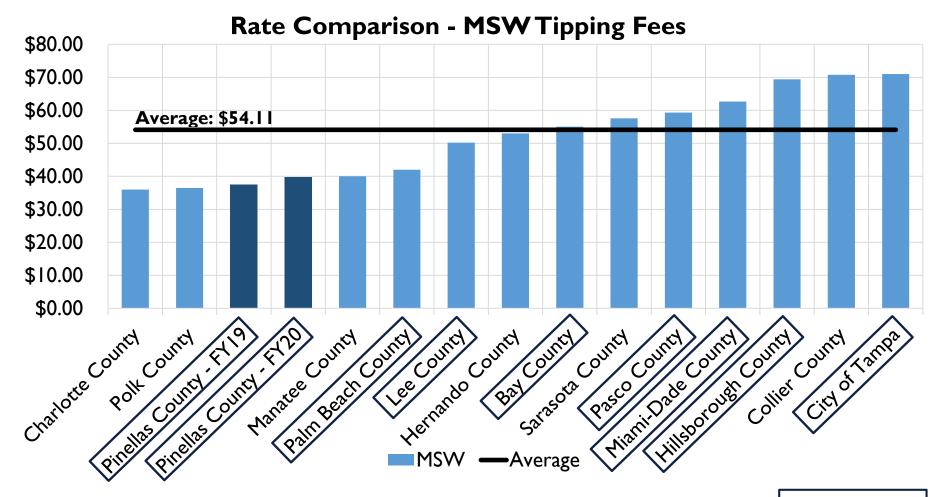


# FINDINGS / SENSITIVITY (CONT.)

- Recommendation Benefits:
  - Lower / Steady Annual Rate Adjustments
  - Increased Future Financial Flexibility
  - Tipping fees are more self-sufficient over time
    - Currently below cost
    - Capacity payments subsidize operations
  - Department is able to fund long-term liabilities (closure)



# MSW FEE COMPARISON



# THANK YOU DISCUSSIONS & QUESTIONS

