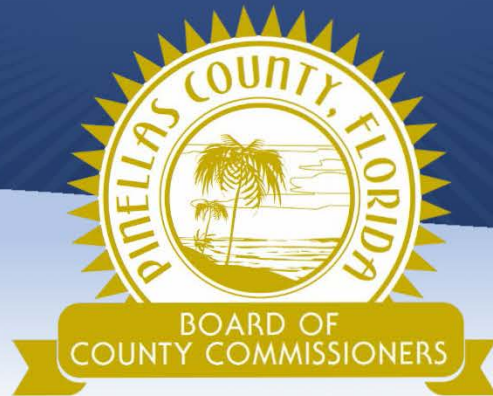


Doing Things!

To Serve the Public

Purchasing



Our Vision:
To Be the Standard for
Public Service in America.

Doing Things! Presentation

Presented by Joe Lauro

March 5, 2019



Our Vision: To Be the Standard for Public Service in America

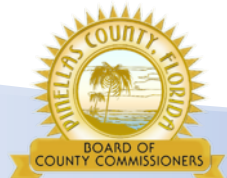


Who We Are



22.0 FTE, 1.0% of County Administrator Workforce

- Purchasing Operations
- Purchasing Support



Our Vision: To Be the Standard for Public Service in America

What We Do



- **Centralized purchasing and contracting**
- **Procure goods and services**
- **Ensure code compliance, ethical and open competition, proper audit trails and due diligence**
- **Manage BCC Purchasing Card program**
- **Manage BCC Construction Pre-qualification program**
- **Major Tampa Bay Purchasing Cooperative participant**

Things Done



- **Awarded the National Procurement Institute's Annual Achievement of Excellence in Procurement® for the sixth consecutive year**



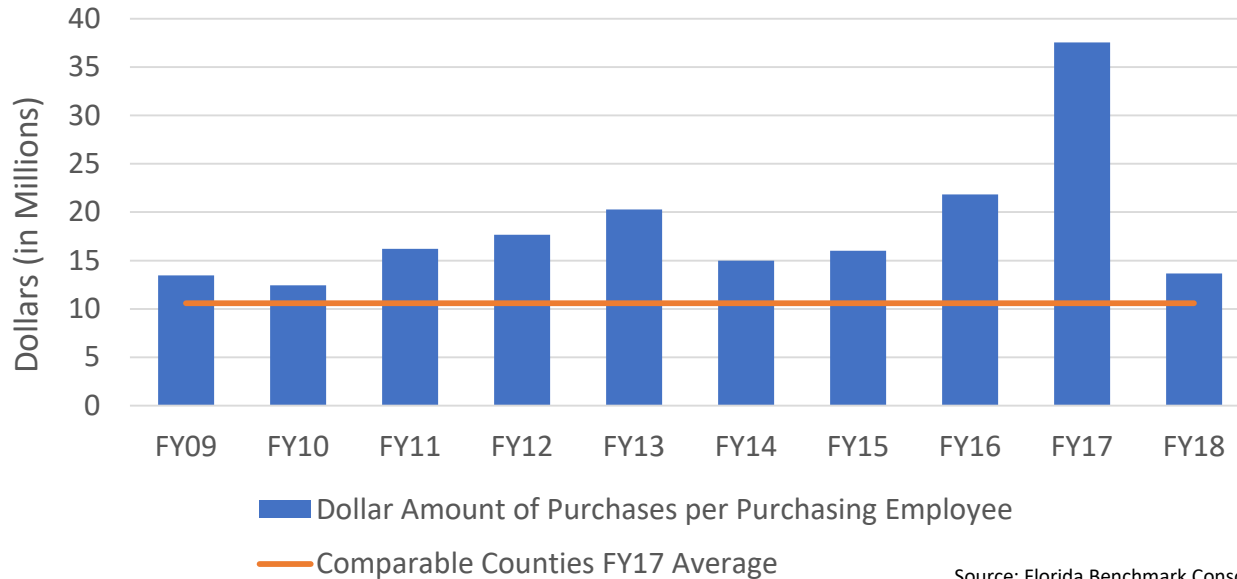


- Continued “Voice of the Customer”

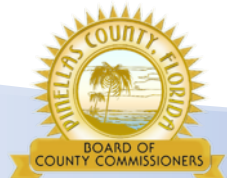




- Efficiently procured goods and services



Source: Florida Benchmark Consortium FY17 Annual Report



Things Done

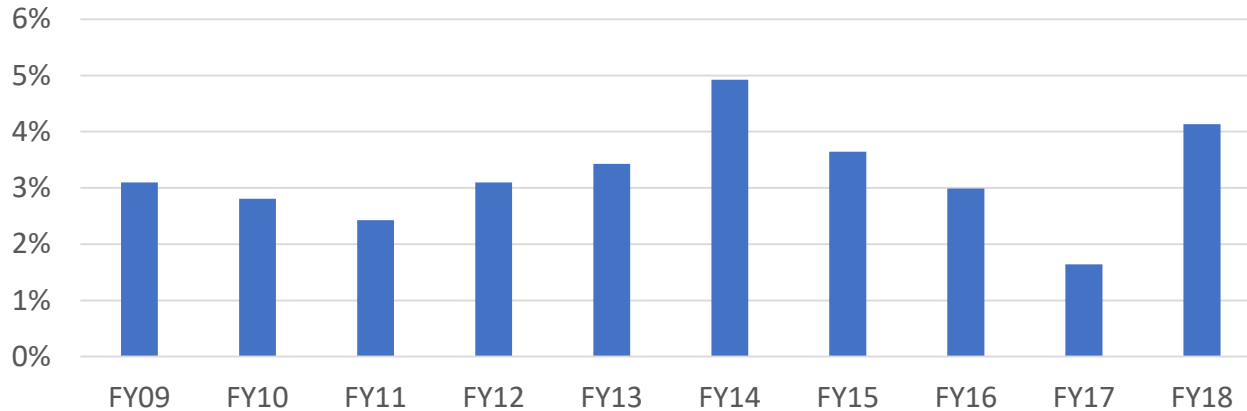


- **Facilitated 540 new contracts (FY18)**
- **\$248,648,069 spend through the Purchasing Department**
- **Issued 4,119 purchase orders**
- **27,441 purchasing card transactions valued over \$10.72M**
- **\$230,990 rebate from Bank of America**
- **Renewed 37 contracts valued over \$9.2M**



- **Earned \$230K in rebates from Bank of America**

Percent of Purchases Made via Purchasing Card



Source: Bank of America Works Reporting

Things Done



- **200+ pre-qualified construction contractor applications and renewals**
- **Worked in conjunction with Office of County Attorney revised Purchasing Code**
- **Trained more than 200 employees and vendors on procedures/policies**





- **Support and working in conjunction with the Economic Development Department facilitate the expansion of Pinellas Small Business Enterprise (SBE) Program**

Thank you!

